

# Agronomical dimension of Precision crop farming: how to combine knowledge and technology in the agriculture?

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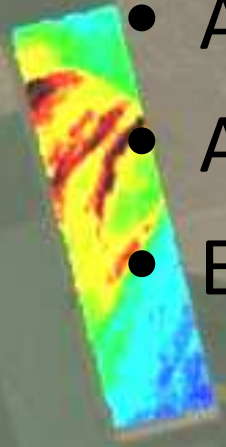


# Geocarta SA quick facts

- Company specialized in geophysical technologies
- Company founded in 2001, based in Paris
- Operates world wide (Europe, Africa, South America)
- Develops and owns geophysical technologies (hard & soft)
- Commodity plantation (SOSUCAM, SARIS), large cooperatives (Axereal, Terrena), international seed breeders (Limagrain, Monsanto), best vineyards in the world (Moet & Chandon, Cheval Blanc...)
- Research (France: CNRS, INRA / Brazil: EMBRAPA, CTBE)
- Civil engineering (public and private actors)
- Archeology (public and private actors)

# Summary

- What Precision Agriculture is NOT
- What Precision Agriculture IS
- Soil and Crop sensors
- Variable Rate Technologies (VRT)
- Application: Epis-Centre (France)
- Application: Sosucam (Cameroon)
- Economic study: Epis-Centre (France)





# What Precision Agriculture is NOT ?

Precision Agriculture is not a technology, it is a strategy to adapt the production process to inter and intra-field variability, but technology makes it possible

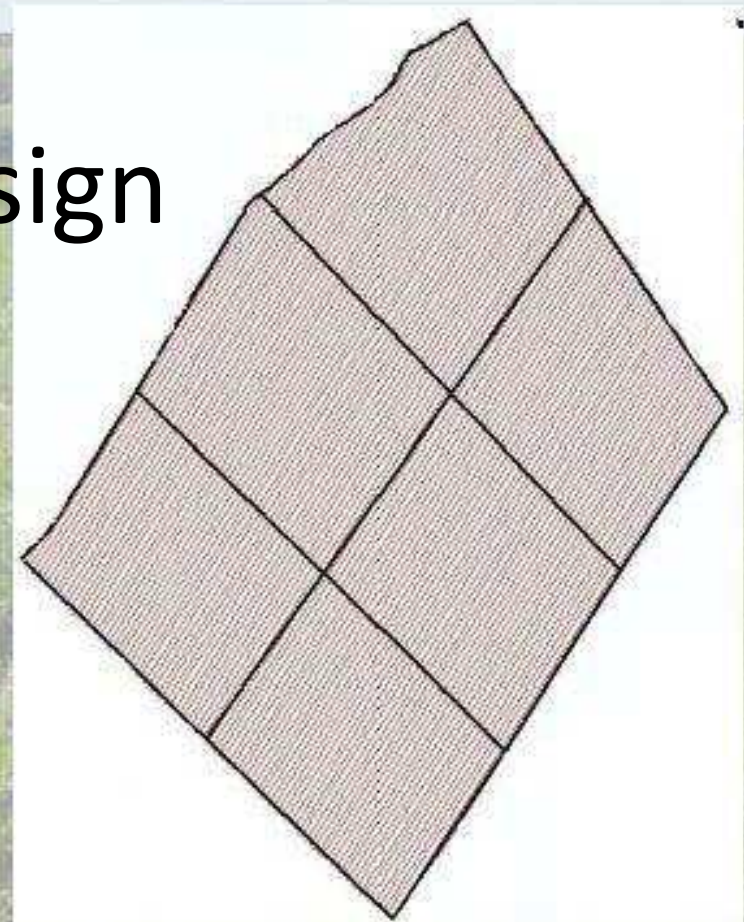
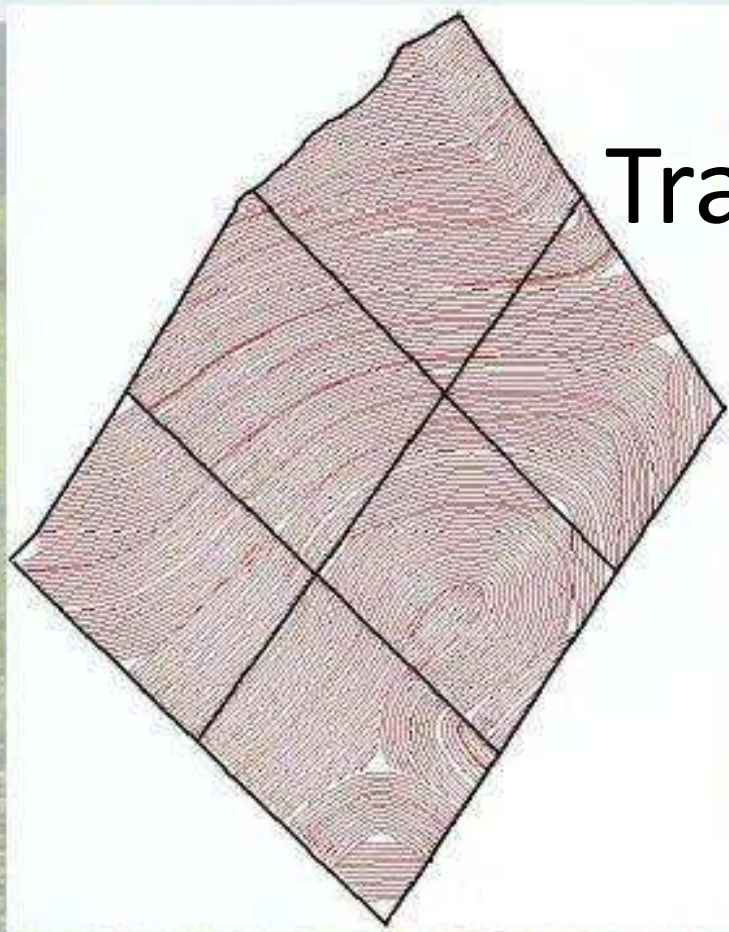


Navigating with precision (autopilot): straight lines, less compactation (planting, spraying, harvesting), tracing design



	Number of line	Average lenght of line (m)	Total linear meters	Maneuvers	Maneuver time 1 min / maneuver
Old Planting (1,40m)	1 728	370	639 360	1 728	29 hours
New Planting (1,50m)	626	1 080	676 080 (+5,7%)	626	10,5 hours (-18,5 hours)

## Tracing design





Planting with precision: avoid overlap,  
regular singulation, deepness consistency



# Spraying/Spreading with precision: avoid overlap



**PREVIOUSLY  
SPRAYED  
AREA**

**NO SPRAY  
AREA**





An aerial photograph of agricultural fields, showing a grid-like pattern of different colored plots. The text is overlaid on this image.

# Acurate equipment meets acurate geopositioning

- Navigating with precision (autopilot): straight lines, less compactation (planting, spraying, harvesting), tracing design
- Planting with precision: avoid overlap, regular singulation, deepness consistency
- Spraying/Spreading with precision: avoid overlap

= improvment of conventional production process

++ no site-specific knowledge (purely technical)

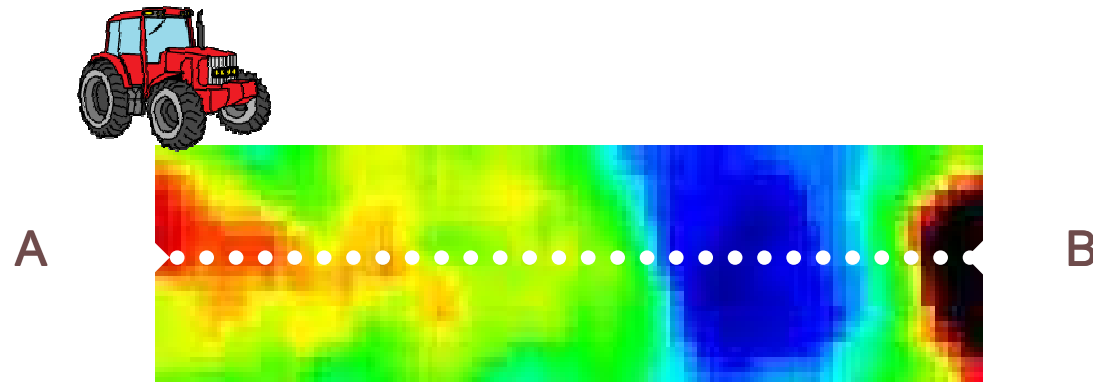
++ direct financial return

# What Precision Agriculture IS ?

- Precision Agriculture is all about dealing with spatial variability of permanent and temporal factors
- Precision Agriculture is a site-specific crop management



# Inter and intra-field heterogeneity

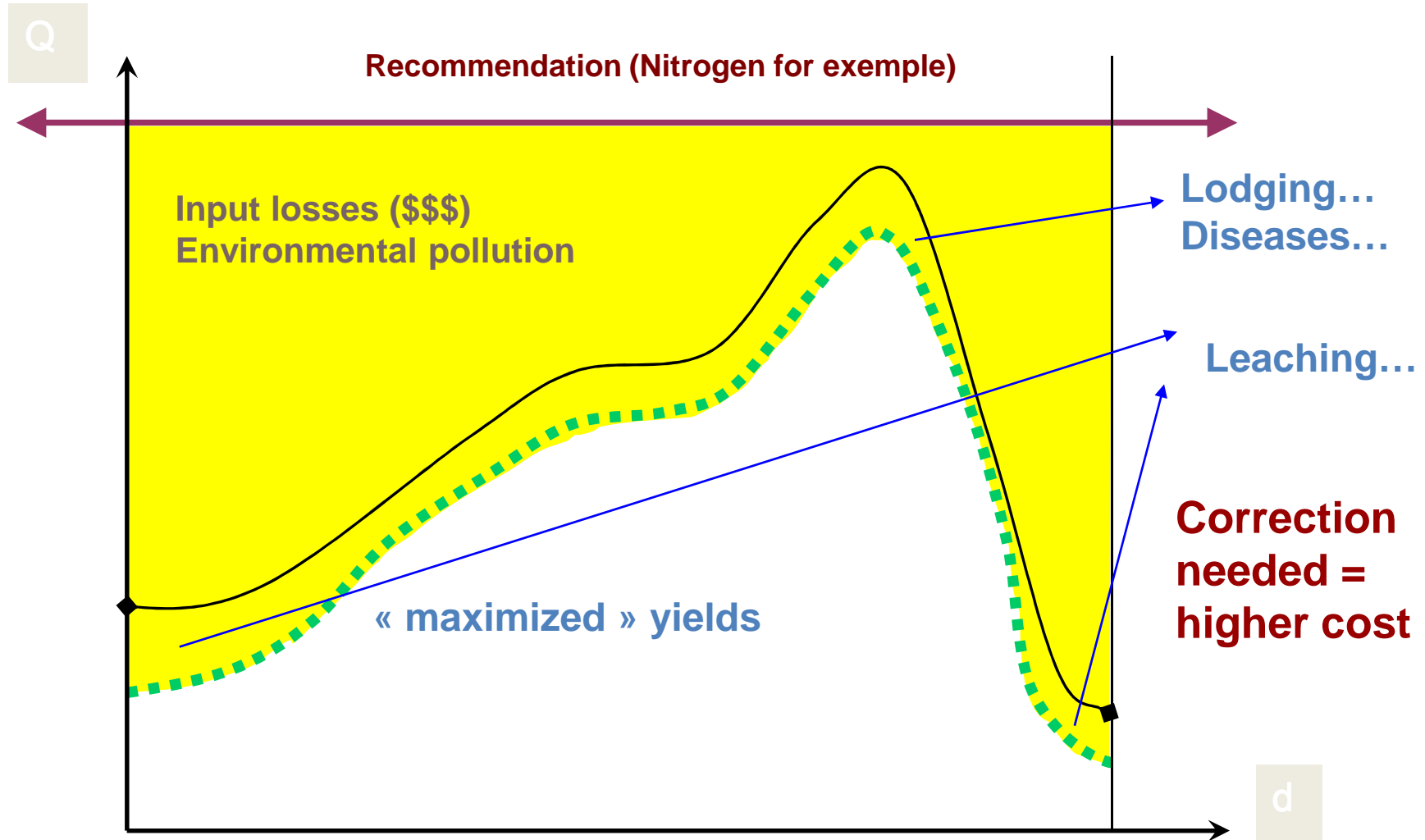


The production potential between point A and point B is heterogeneous

*The challenge of variability*

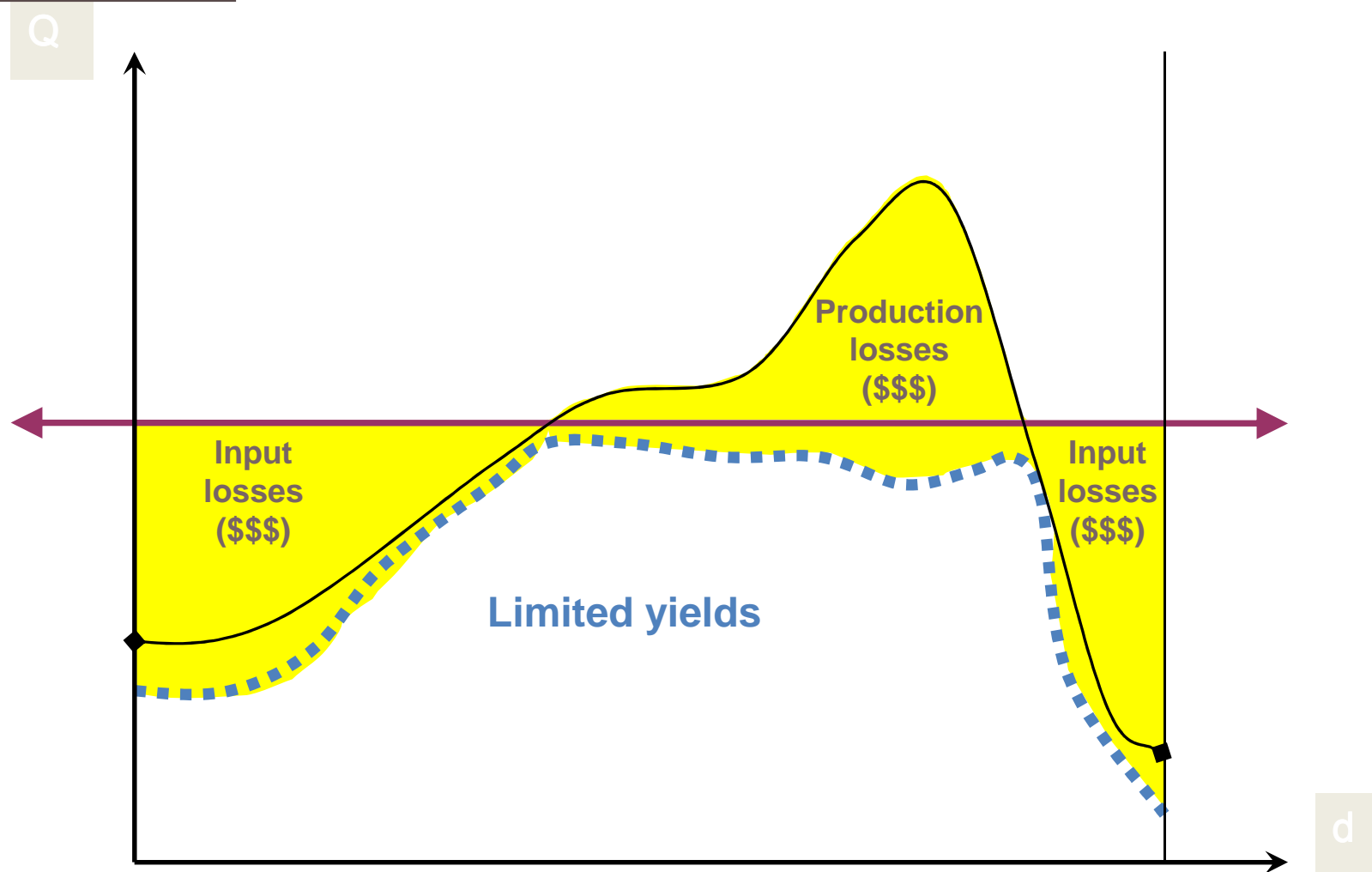


# Conventional production



No consideration for spatial variation

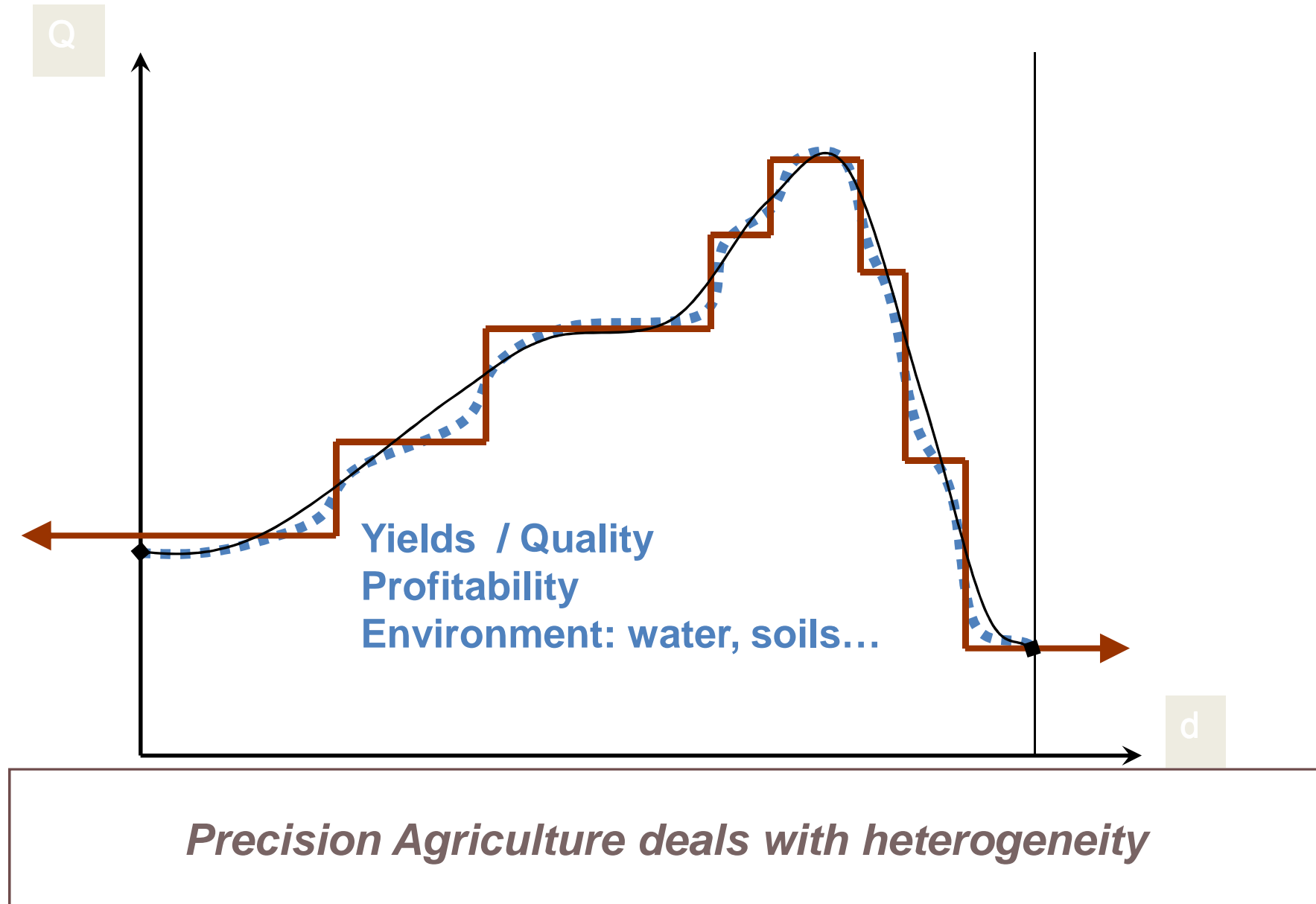
# Reasoned agriculture (?)



*Variability and environmental pollution partially taken into account*



## ***The right action at the right place***





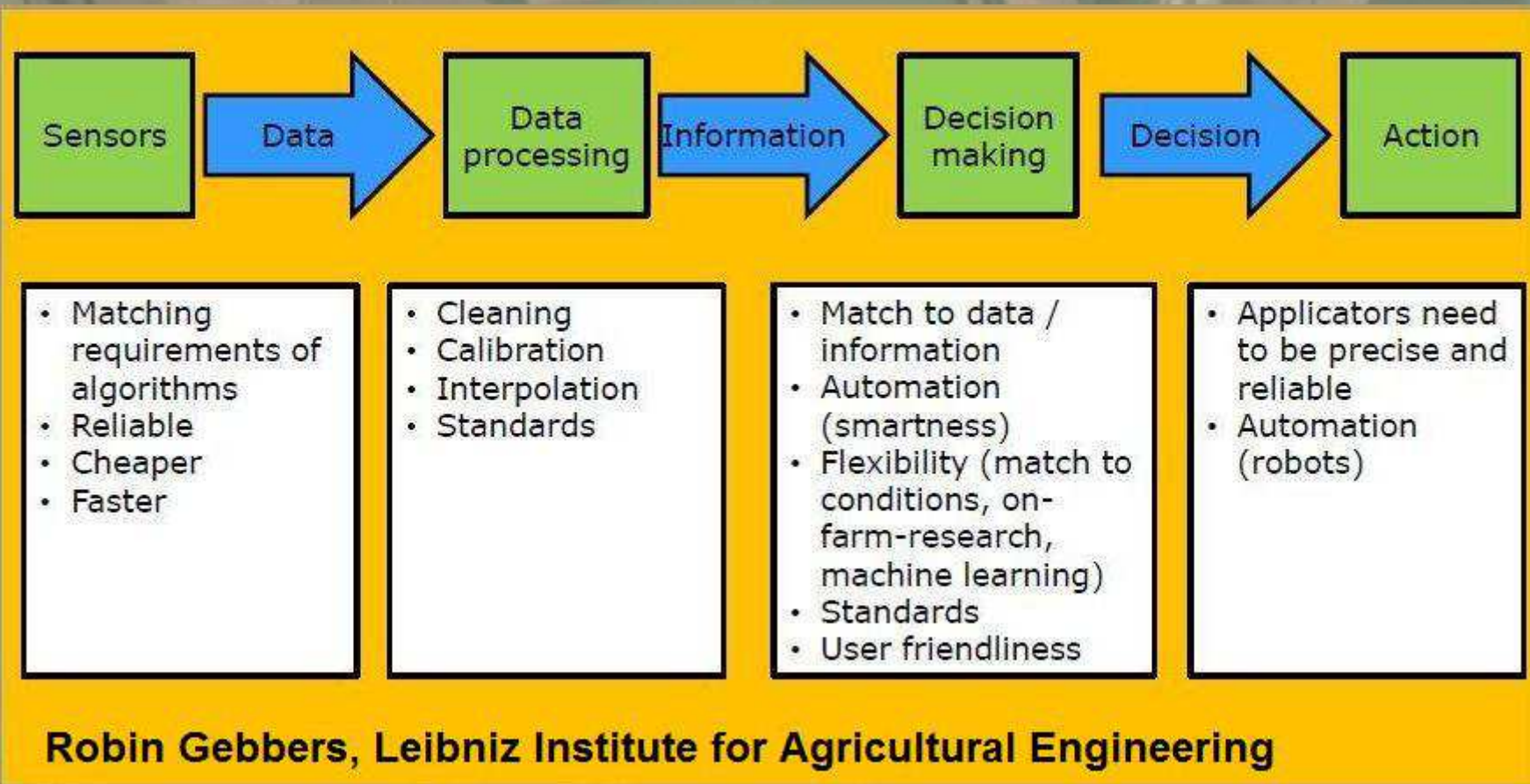
# Basics of Precision Agriculture

- 1- Determine variability
- 2- Determine possible actions
- 3- Implement profitable actions

REPEAT



# Basics of Precision Agriculture





# Basics of Precision Agriculture

**Data Collection**

**Analysis**

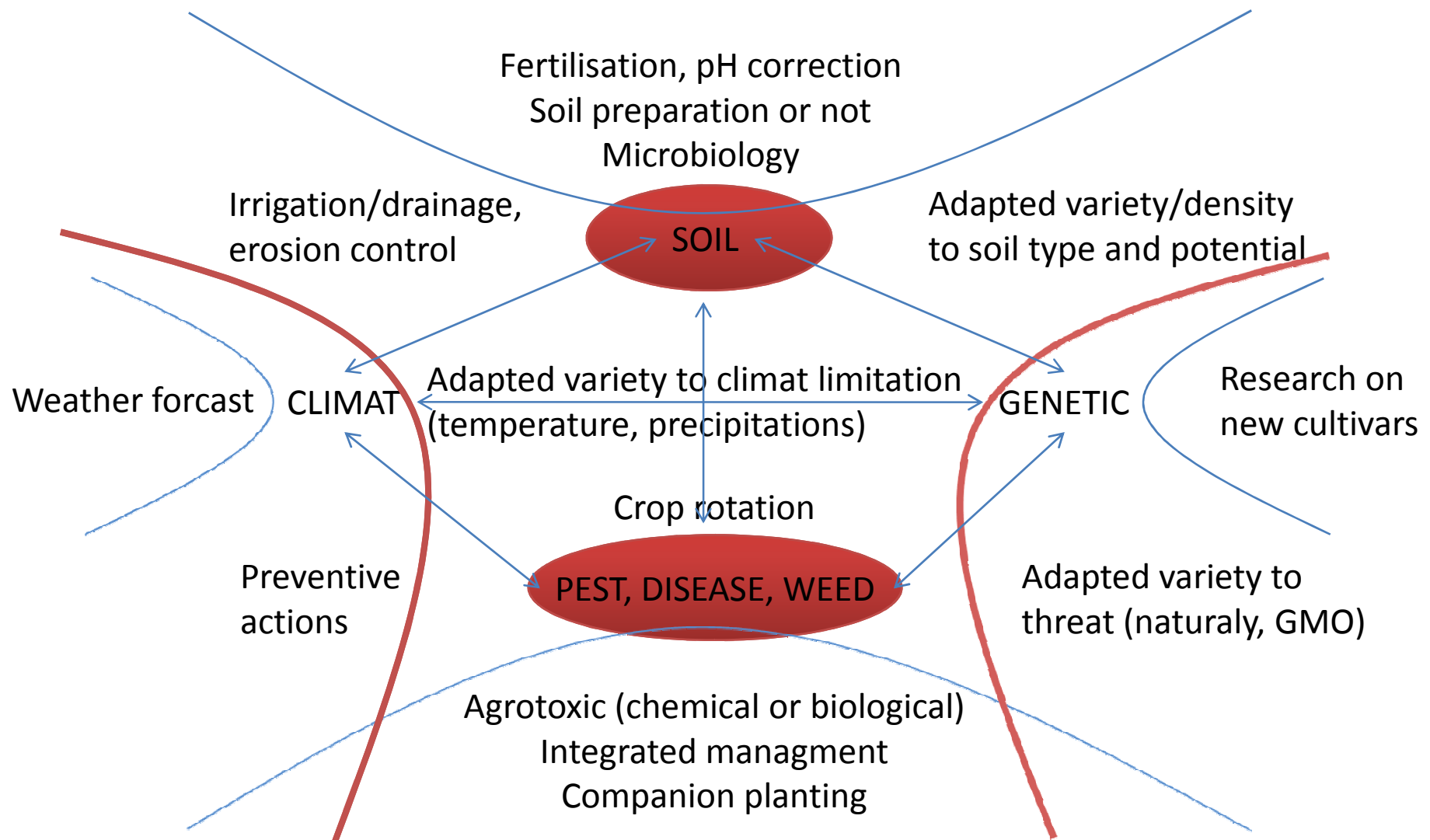
**Farming**

**Management  
Decisions**





# Natural factors that affect productivity



# Soil sensors

<b>Mechanical</b>	
Fuel consumption	0
Draft force	0
Vertical penetrometer	?
Horizontal penetrometer	0
<b>Chemical</b>	
Galvanic	?
Ion-selective electrodes (pH)	+
Field effect transistors	0
Artificial nose	-
Antibodies	-
<b>Optical</b>	
Vis-NIR spectroscopy	? 0
Imaging	? 0
Raman spectroscopy	-
Plasma spectroscopy	-
<b>Electrical</b>	
Geo-electrical	+
TDR	0
Geo-radar	0
THz	-
<b>Radioactivity</b>	
Gamma spectrometry (pass.)	+
Impulse-neutron (active)	-
XRF	0
<b>Acoustical („seismics“)</b>	
Response to sound	-
<b>Pneumatic</b>	
Movement of air in soil	-

0 Under development / promising  
+ Commercially available / accepted  
? Commercially available, not accepted / adopted  
- Research only

# Soil sampling....



Scale?

Sample density?

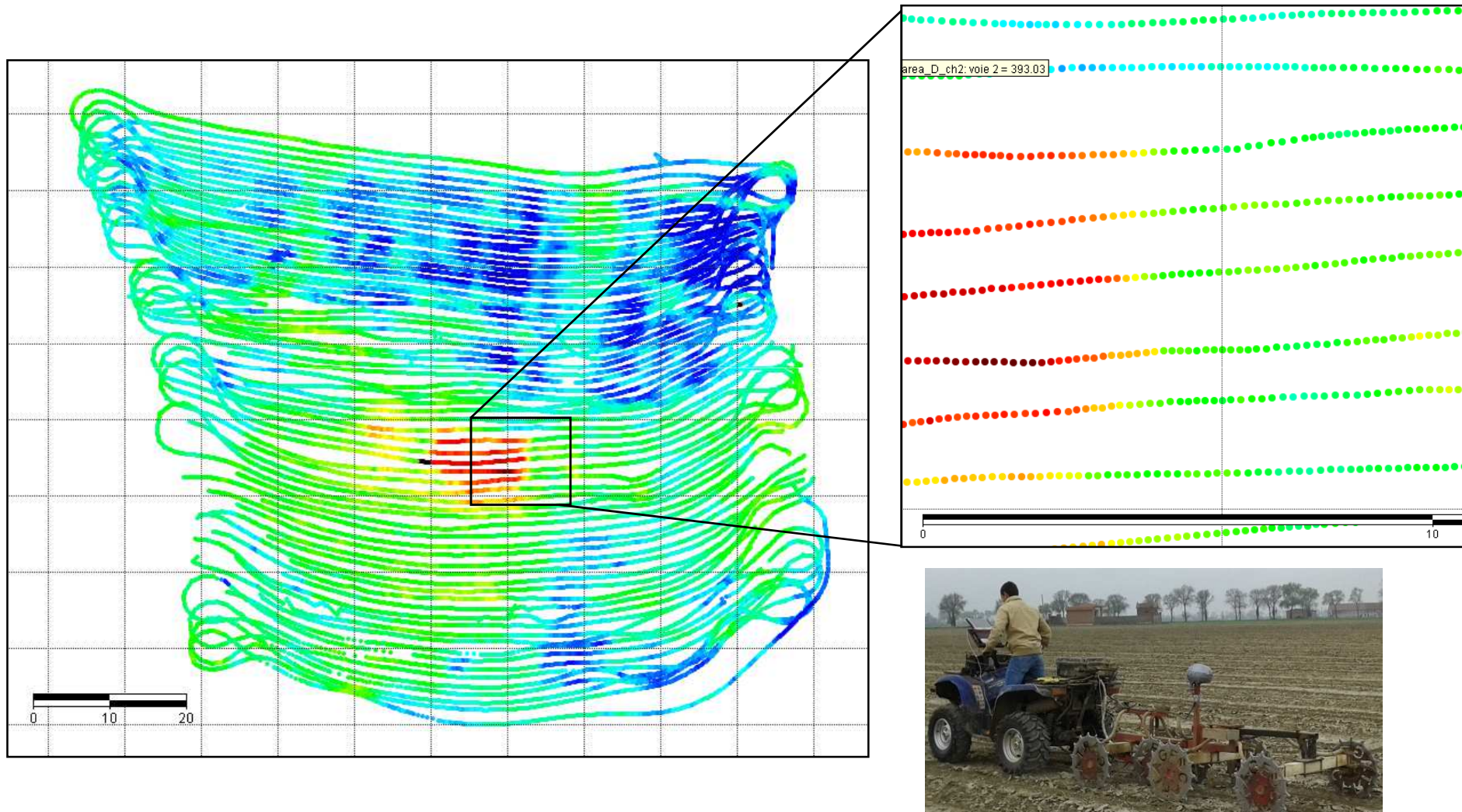
Definition?

Cost?





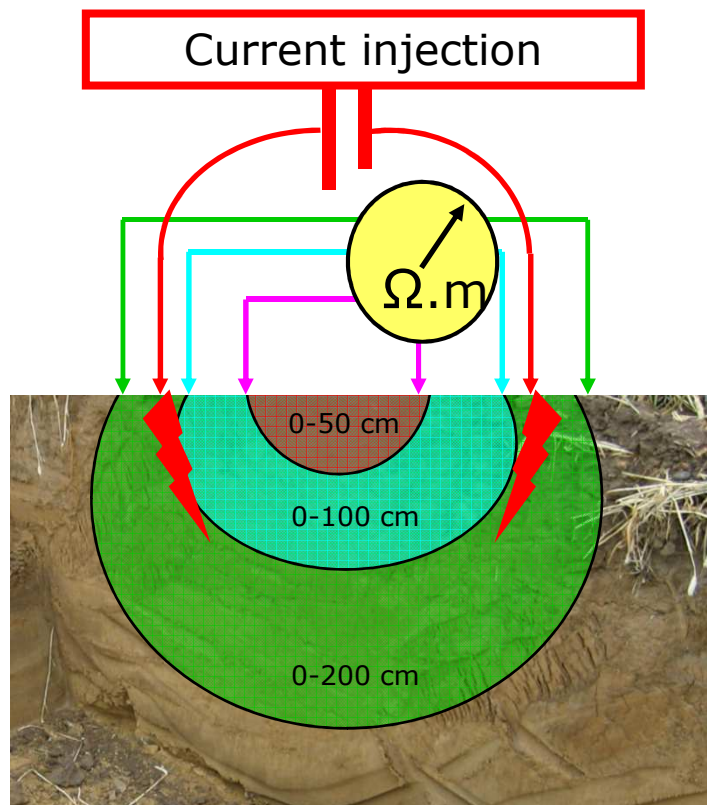
# Geophysics mapping : the first layer



Geophysics mapping gives an overall vision of the physical variations of the soil for further managment zone definition and smart sample grid production

# How geo-electric mapping works?

ARP Sistem  
(Automatic Resistivity Profiling)



The soil electric resistivity is the capacity of the soil to not let an electrical current go through it.

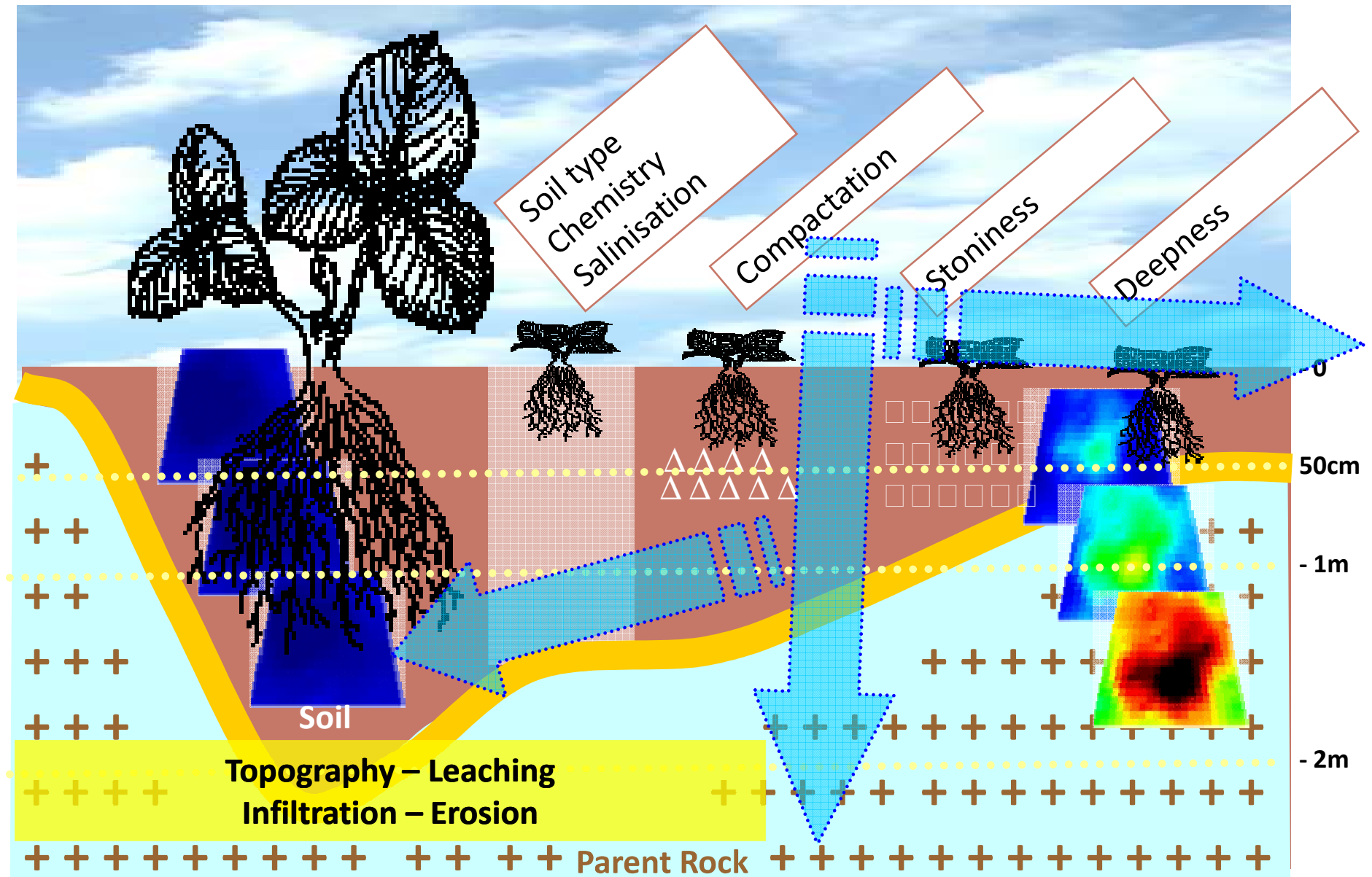
The ARP sistem measures the soil resistivity at 3 depths (0-50cm, 0-100cm e 0-200 cm).

Soil's electric resistivity varies in function of its characteristics:

- Texture: + sandy = +resistive / +clay = -resistive
- Deepness: shallow = +resistive / deep = -resistive
- Porosity: +porosity = +resistive
- Salinity: +salinity = -resistive

=> Available Water Content (AWC)

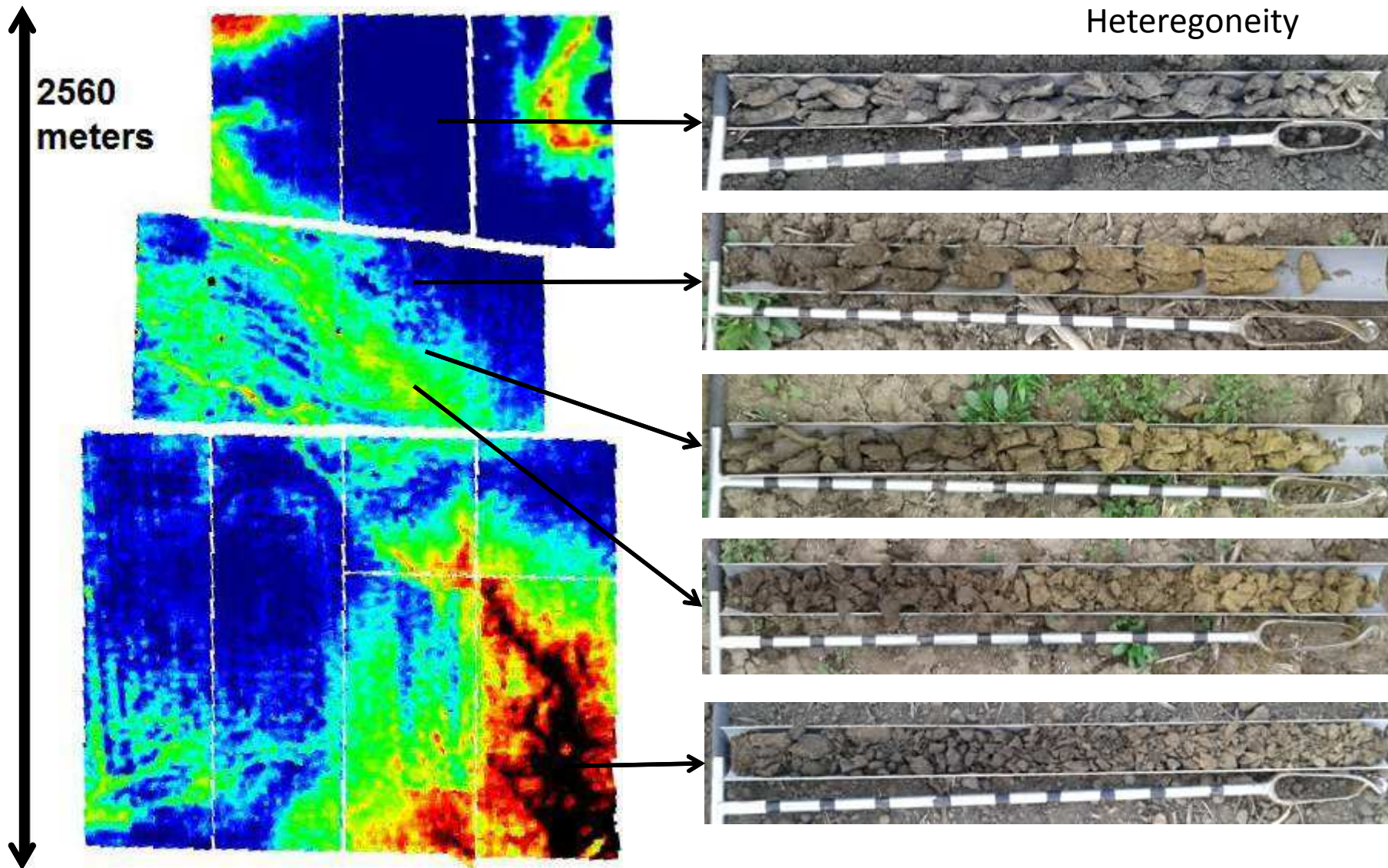
# Factors that affect soil potential





# Evaluating soil potential and lowering operational risks

Soil type  
Homogeneity /  
Heterogeneity



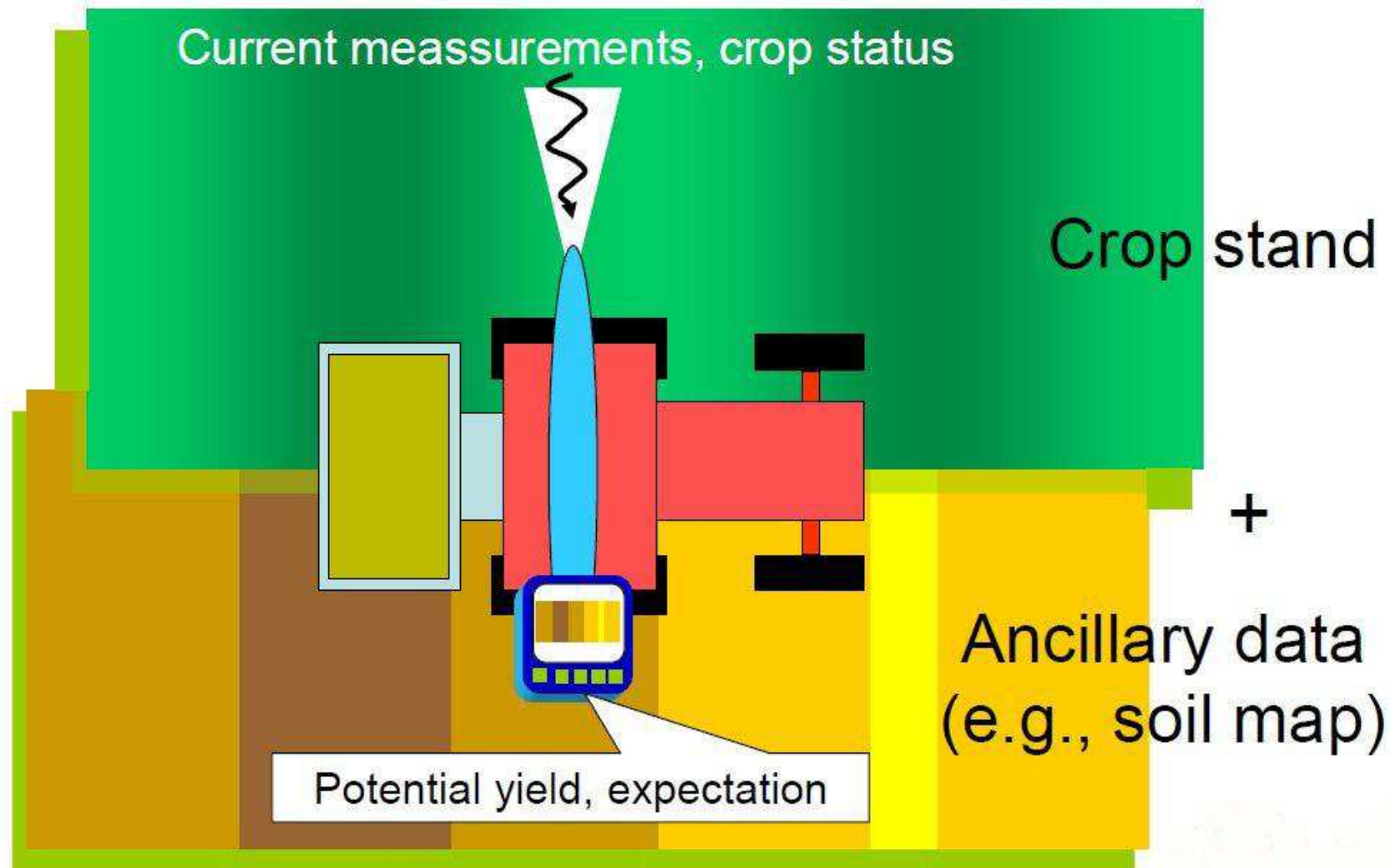


# Crop sensors:

## Multiplicity of commercial products



# Sensing strategies : off-line, on-line and on-line with map overlay



# Data processing / Recommendation production

- Software & Data base
- Open source / Proprietary
- Who keeps the data? Own / Cloud
- Compatibility Sensor / Software / Equipment
- Big data? Get it slim!



Valuable data for  
valuable recommendation



# Variable Rate Technologies (VRT)

- Variable rate planting



# Variable Rate Technologies (VRT)

- Spreading solid material



# Variable Rate Technologies (VRT)

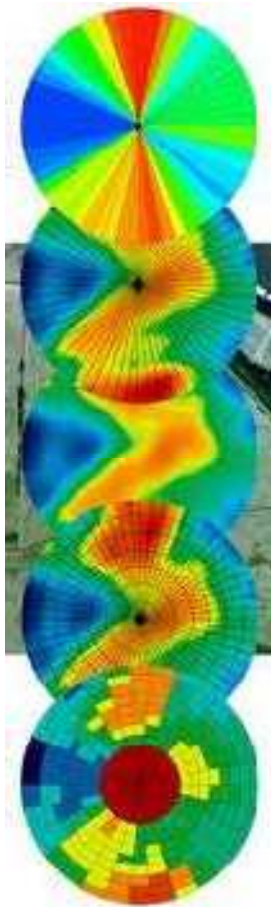
- Spraying liquid material (0/l or variable)





# Variable Rate Technologies (VRT)

- Variable rate irrigation



Mass flow sensor

Moisture sensor

GPS receiver

Task computer and user interface

**Cotton Fibre @/ha**

154  
139  
124  
109  
94  
79  
64  
49  
34  
19  
4

**Net Margin (R\$/ha)**

4000  
3500  
3000  
2500  
2000  
1500  
1000  
500  
0  
-500  
-1000  
-1500  
-2000  
-2500  
-3000  
-3500  
-4000  
-4500  
-5000

Production cost = R\$4800/ha  
Comercial value = R\$52/@  
Source: IMEA

# EPIS-CENTRE APPROACH FOR PRECISION AGRICULTURE BASED ON PRECISE SOIL KNOWLEDGE



**A>KEREAL**

La terre, les hommes, le futur

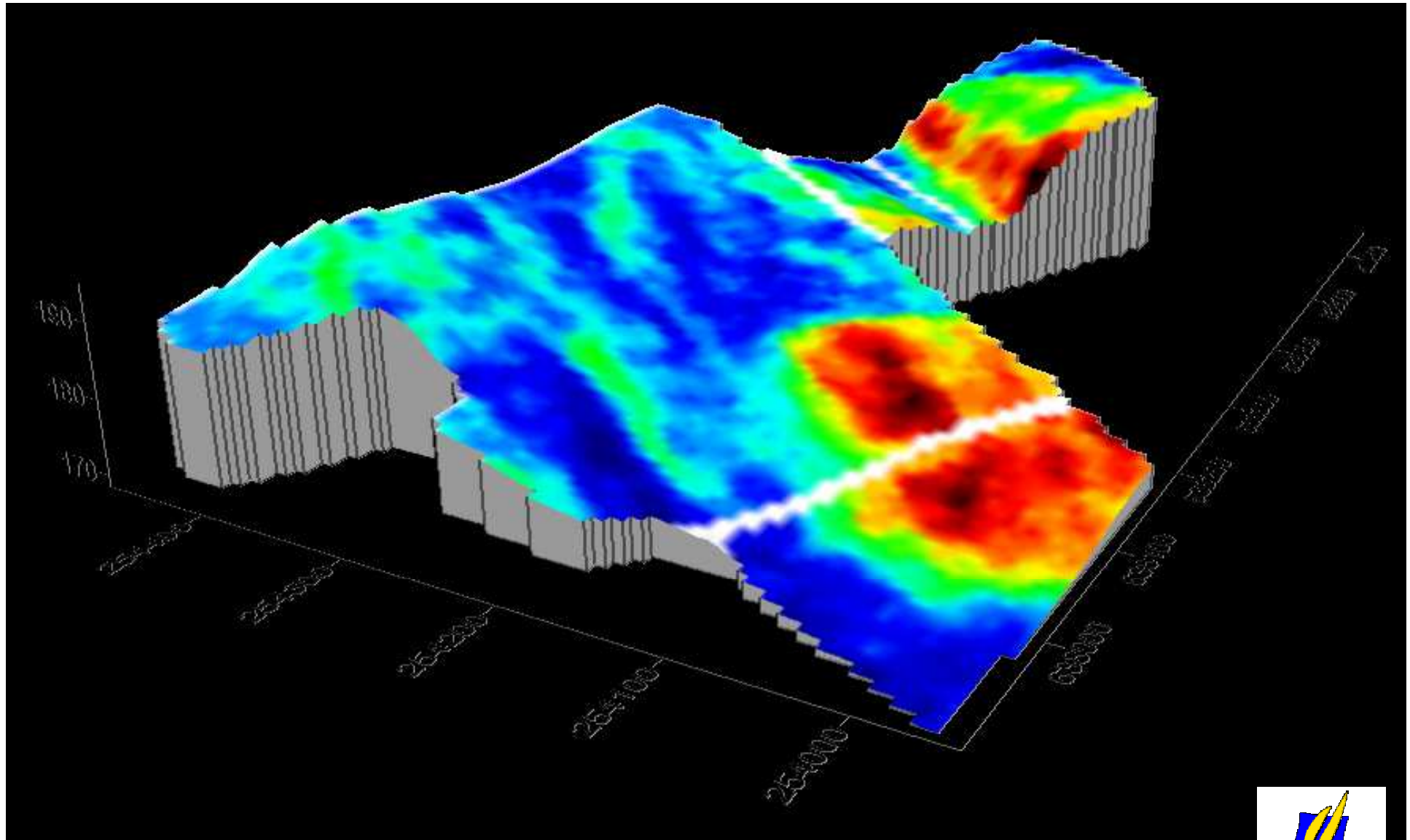
13.000 members

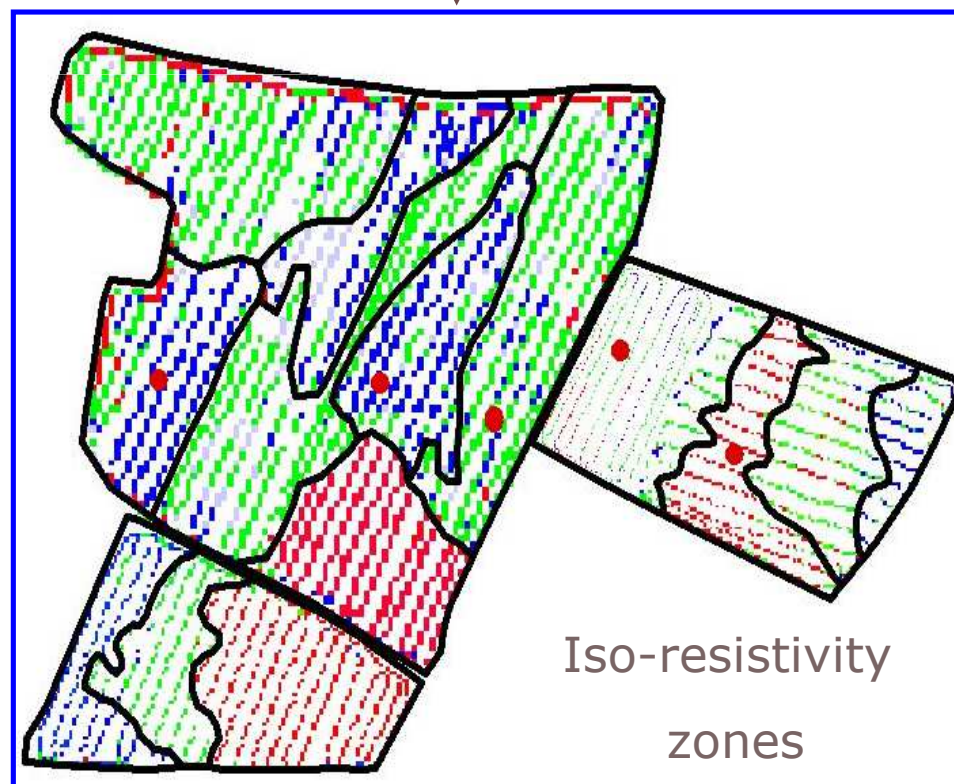
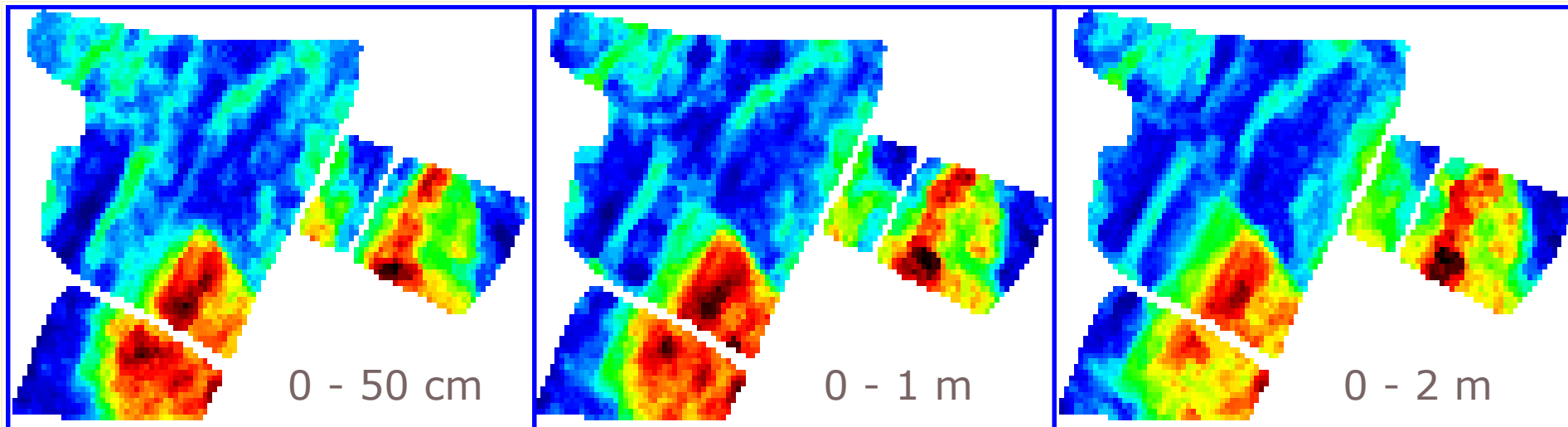
8 million tons of grain

10% of cereals sold in France

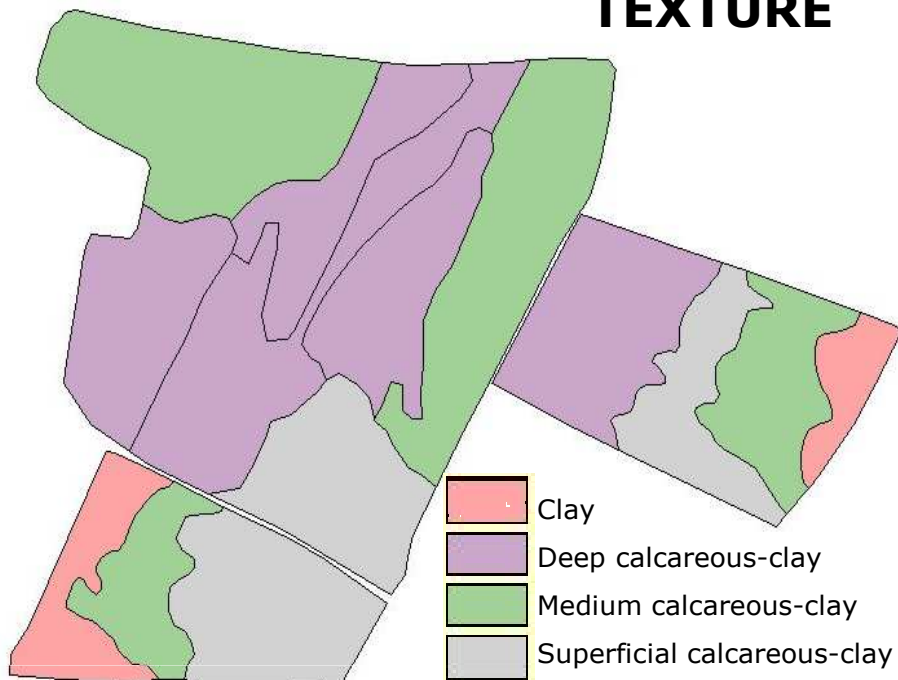


## Geophysic mapping: topography and resistivity map

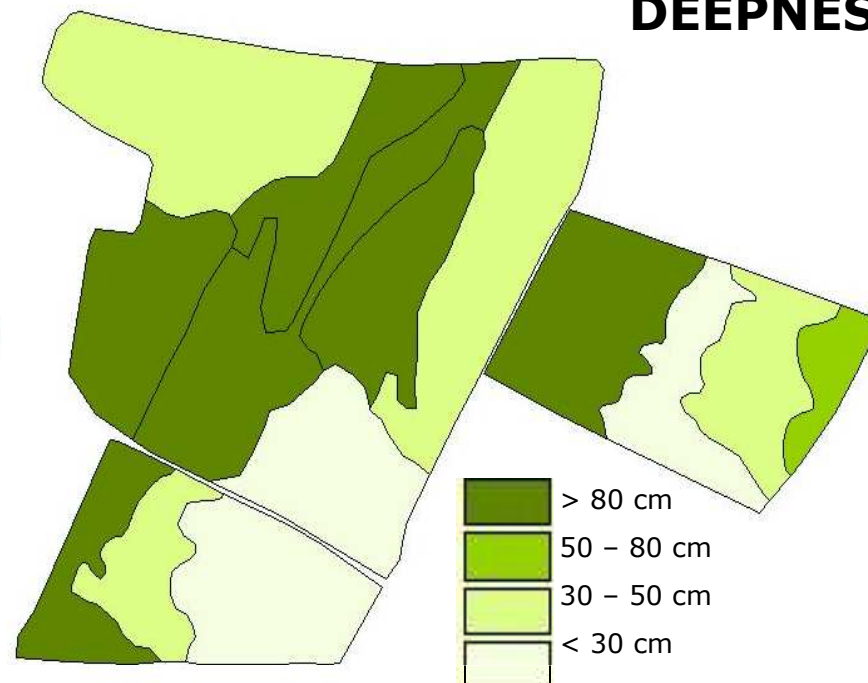




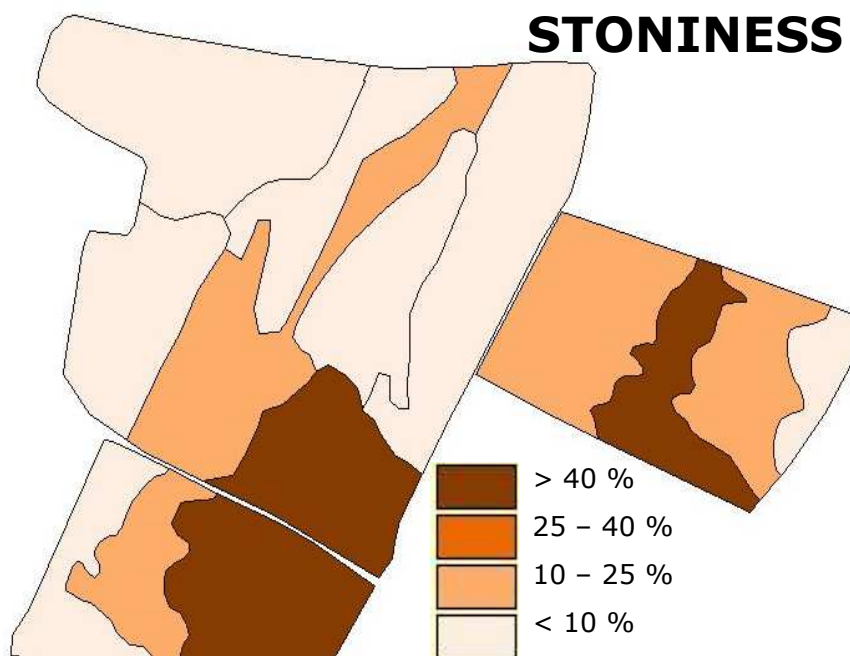
## TEXTURE



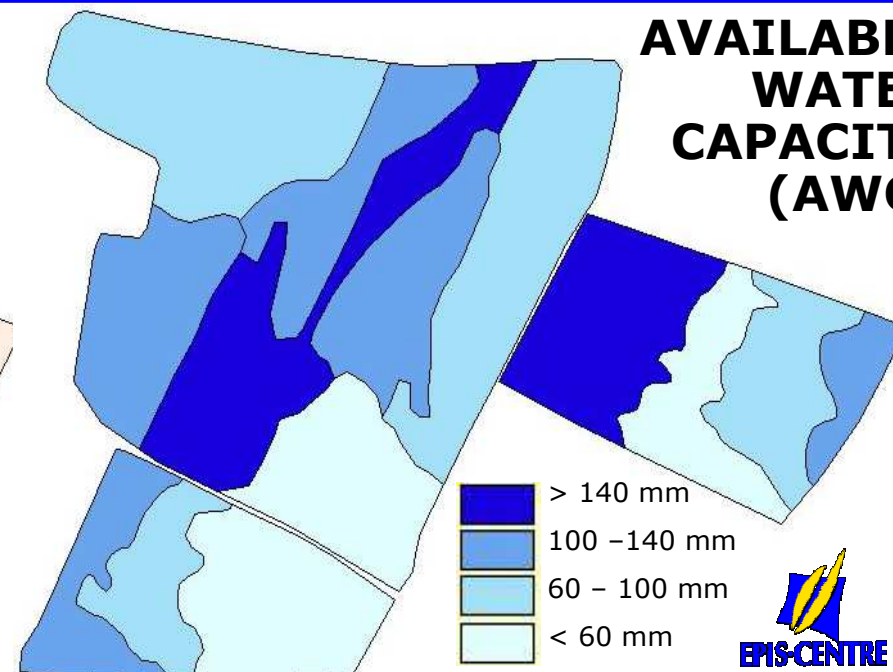
## DEEPNESS



## STONINESS

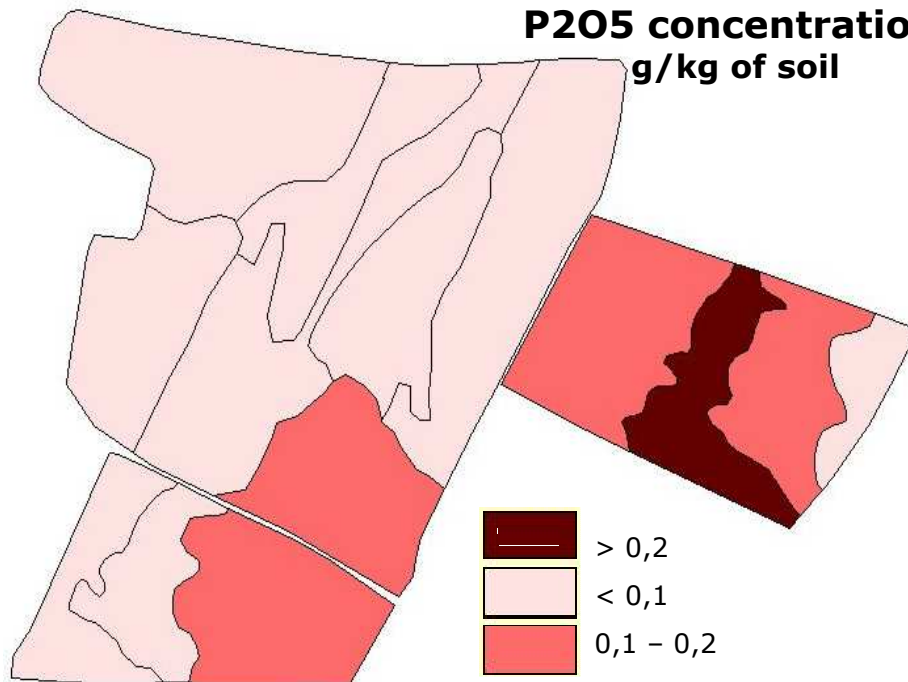


## AVAILABLE WATER CAPACITY (AWC)

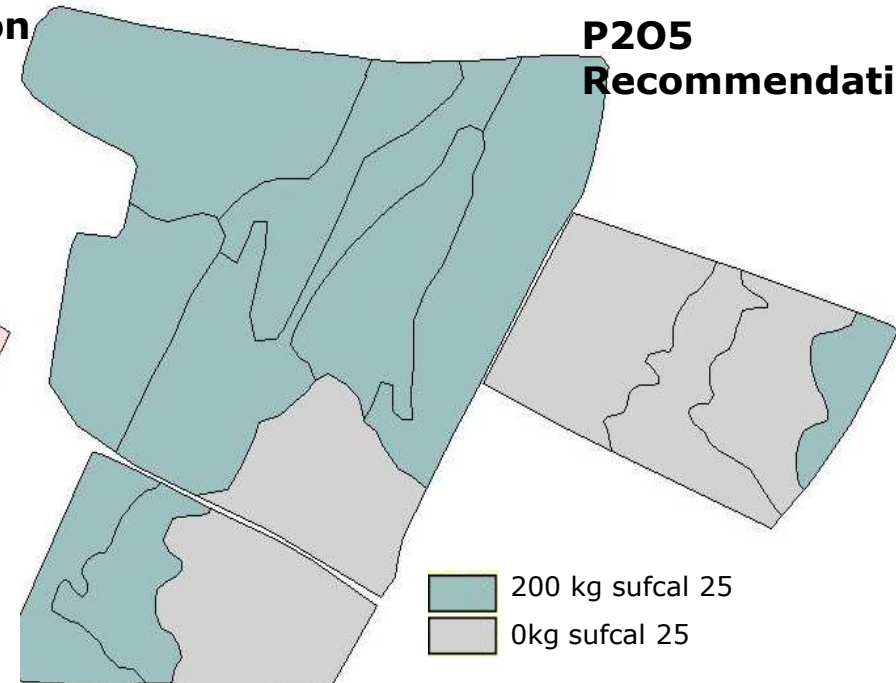




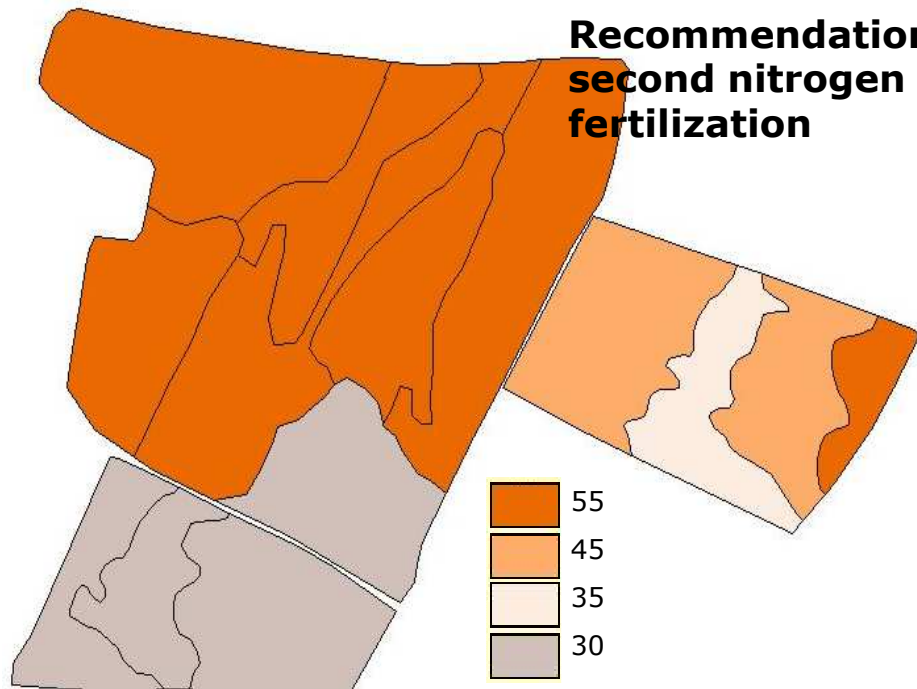
**P205 concentration  
g/kg of soil**



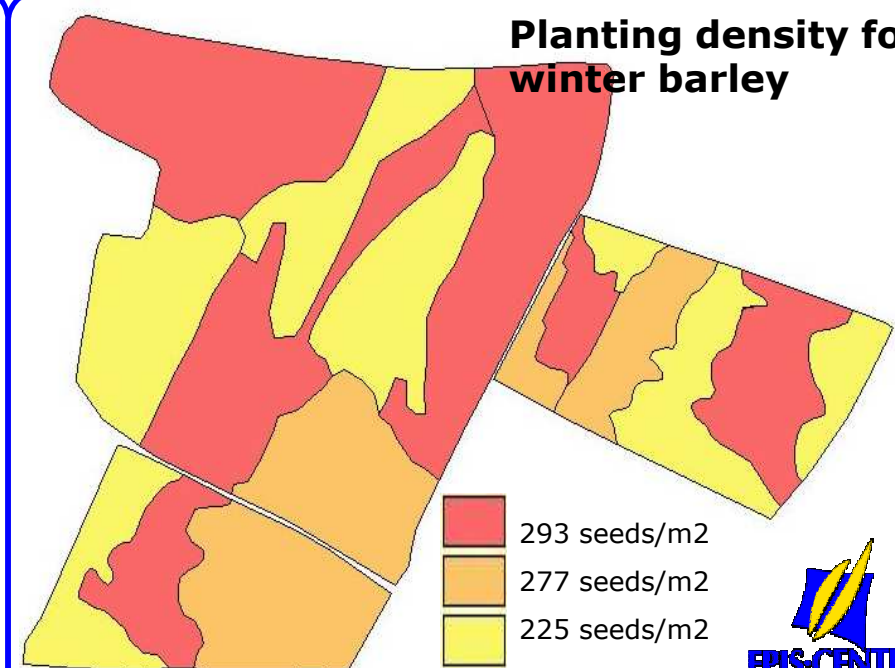
**P205  
Recommendation**



**Recommendation  
second nitrogen  
fertilization**



**Planting density for  
winter barley**



# SOSUCAM APPROACH FOR PRECISION AGRICULTURE BASED ON PRECISE SOIL KNOWLEDGE ON A 20.000 HA SUGAR CANE PLANTATION



€ 489 million turnover  
7 african countries  
361.000 tons of sugar  
Husbandry, processing,  
distribution

# How to adapt agricultural practices according to soil potential and its sensibility to erosion ?

## 3 STEPS:

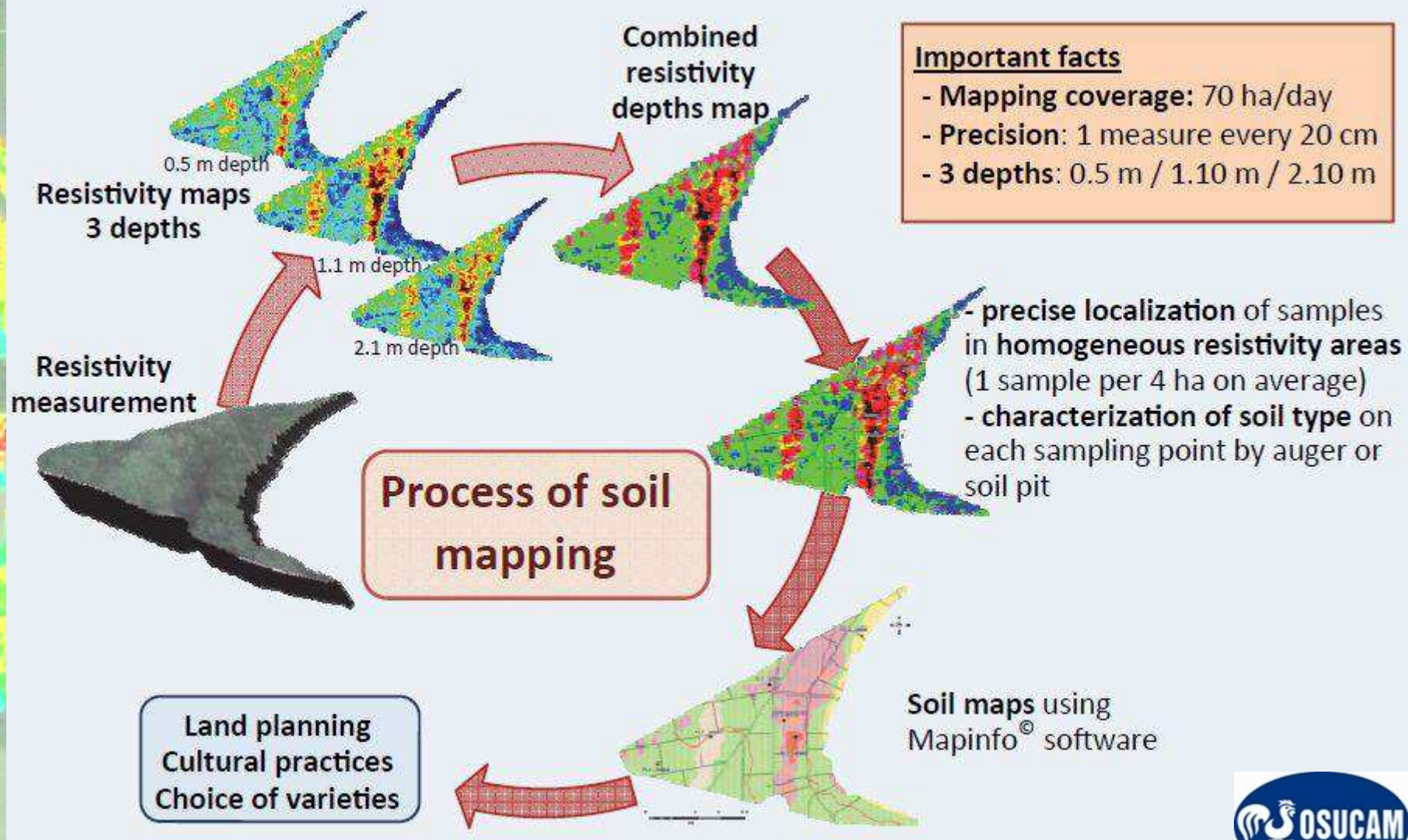
1. Soil mapping
2. Land planning through management zone made according to soil variability
3. Adaptation of farming practices for each type of management zone

<http://www.issct.org/pdf/proceedings/2007/Papers/2007%20Viremouseix,%20ELECTRICAL%20RESISTIVITY%20MEASUREMENTS%20FOR%20FAST%20AND%20PRECISE.pdf> (english)  
<http://www.canne-progres.com/publications/pdf/congres/AG118.pdf> (french)





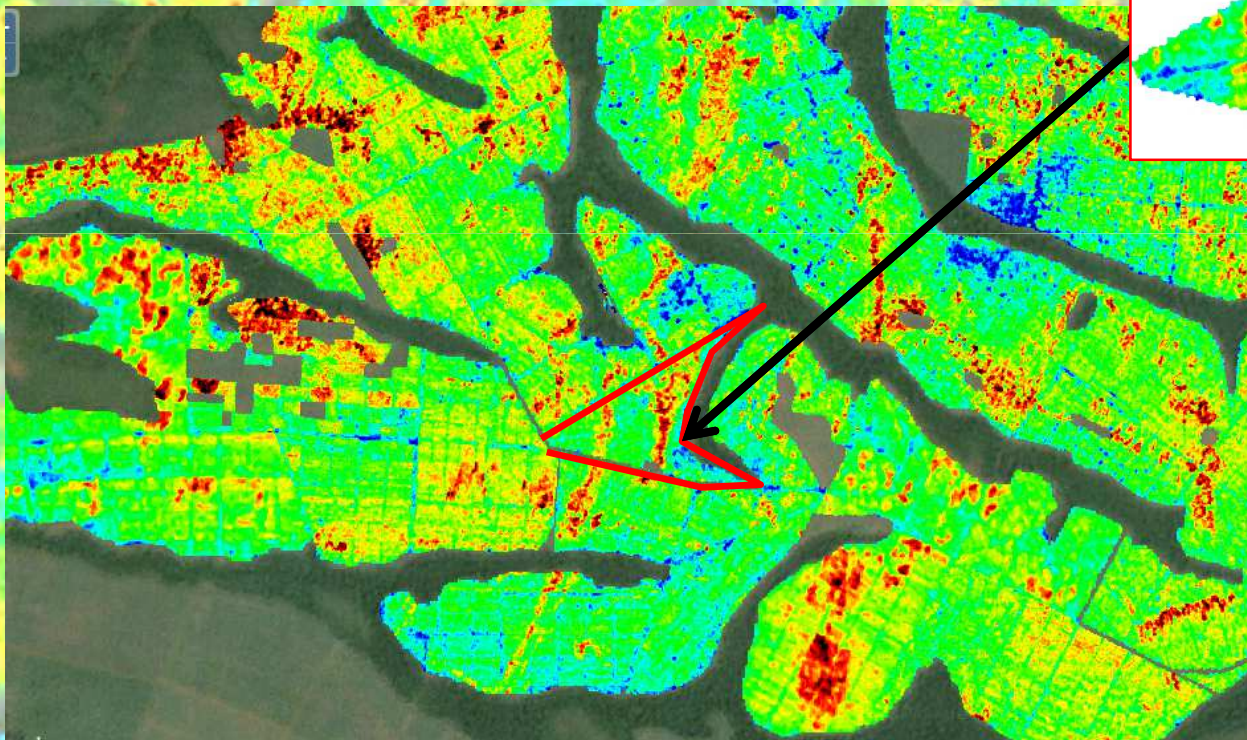
# Soil map production





# Soil map production

Soil patterns continues out of the fields...

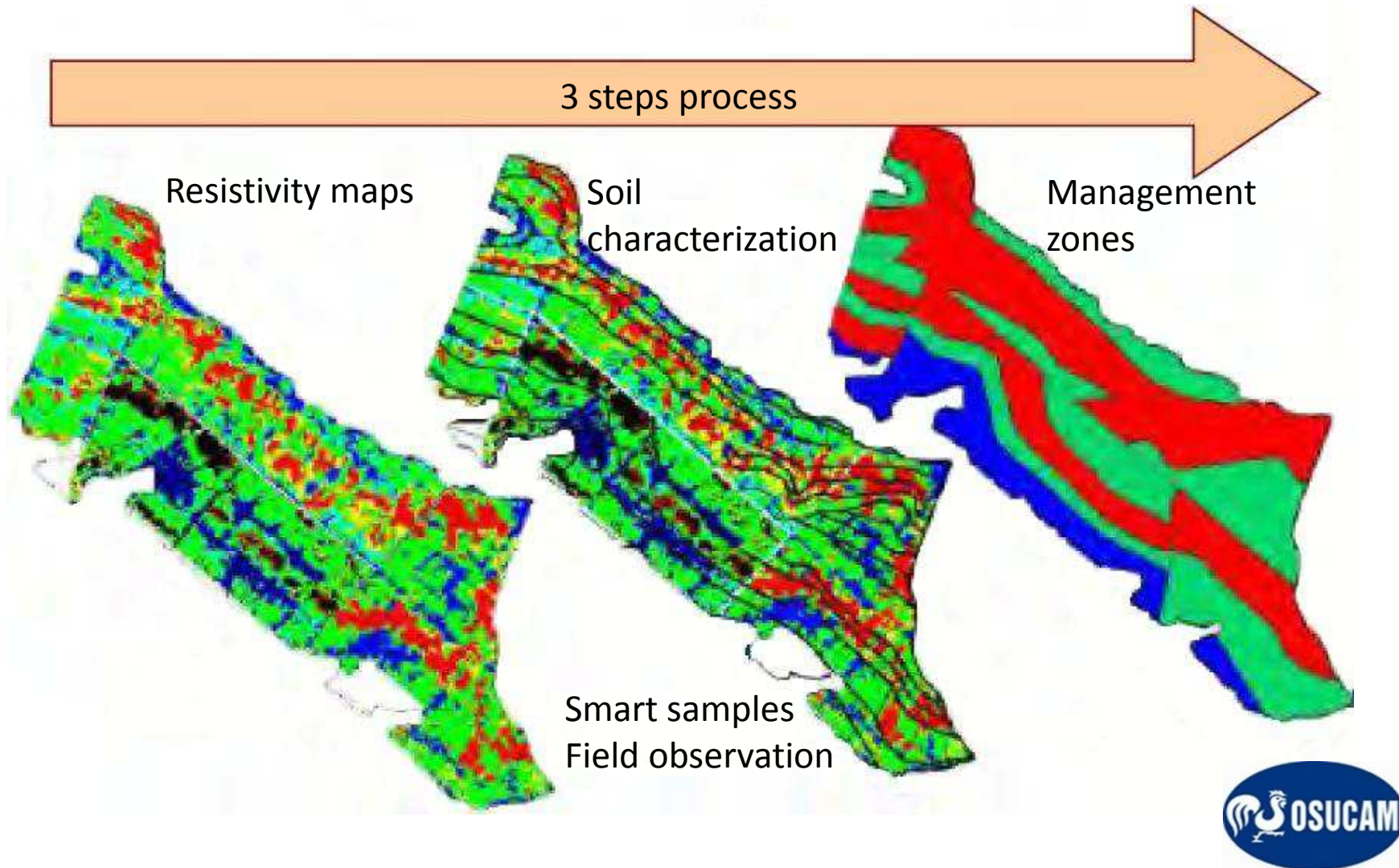


- ⇒ Soil sampling reduction
- ⇒ High resolution maps



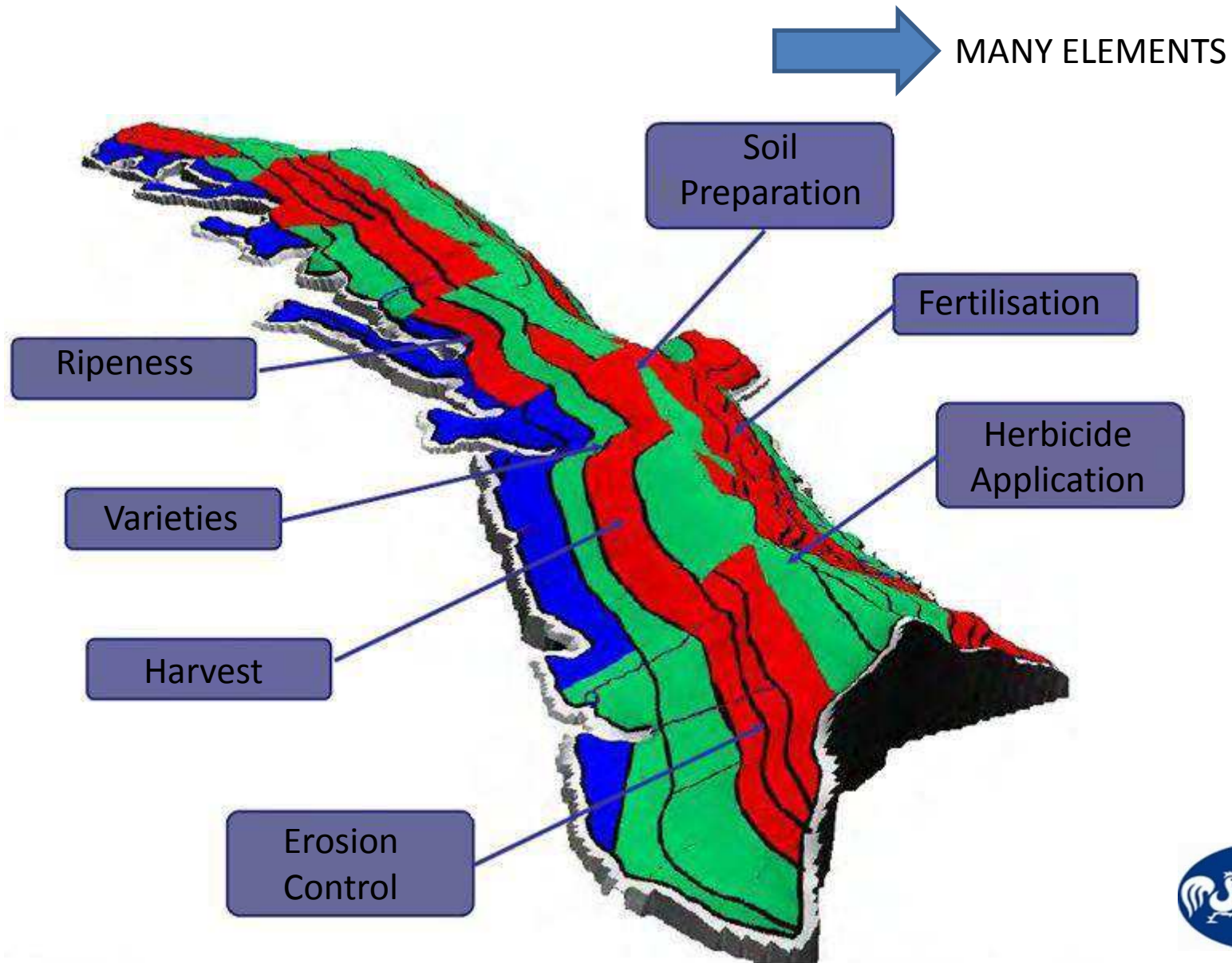


# Management zone identification



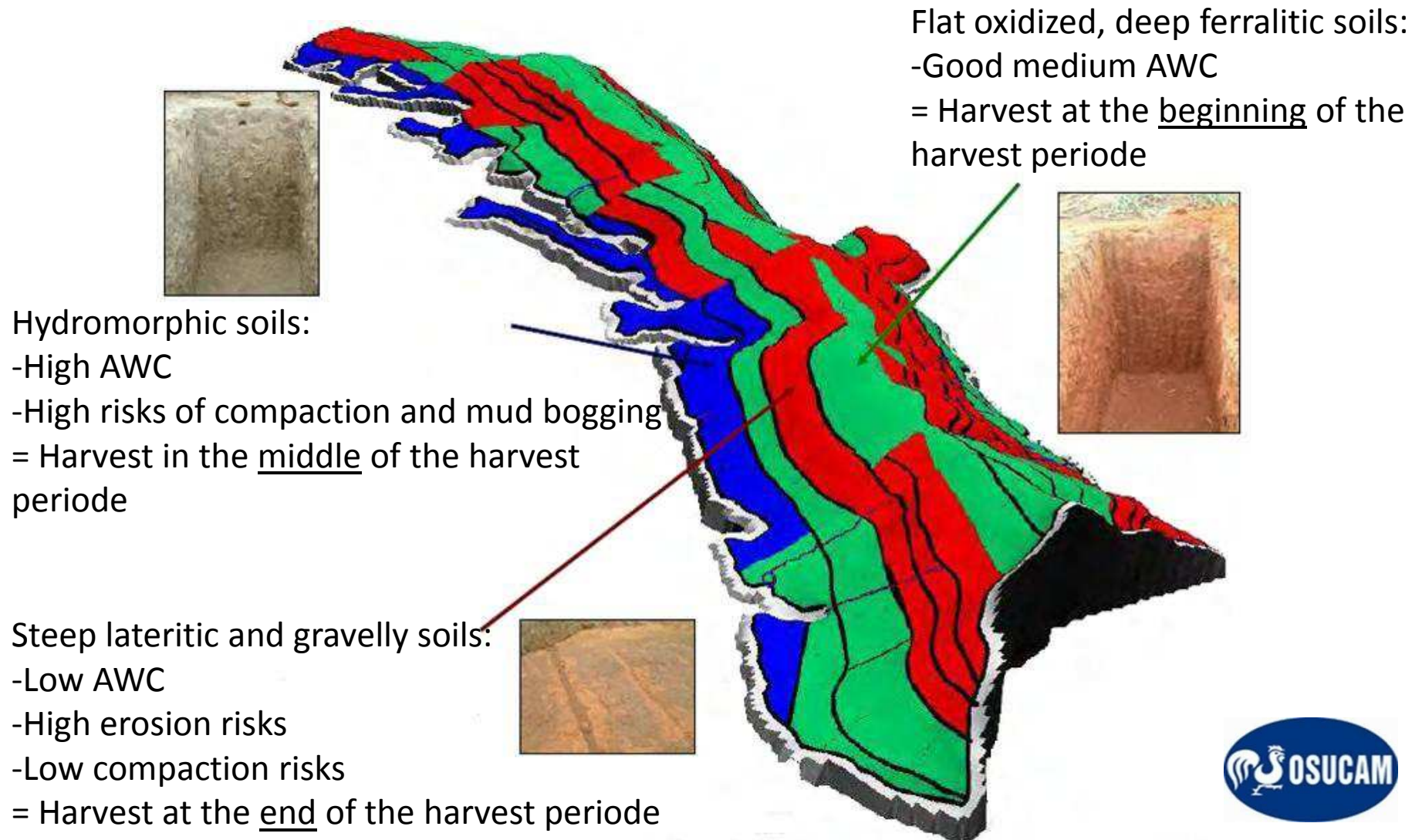


# Farming practices



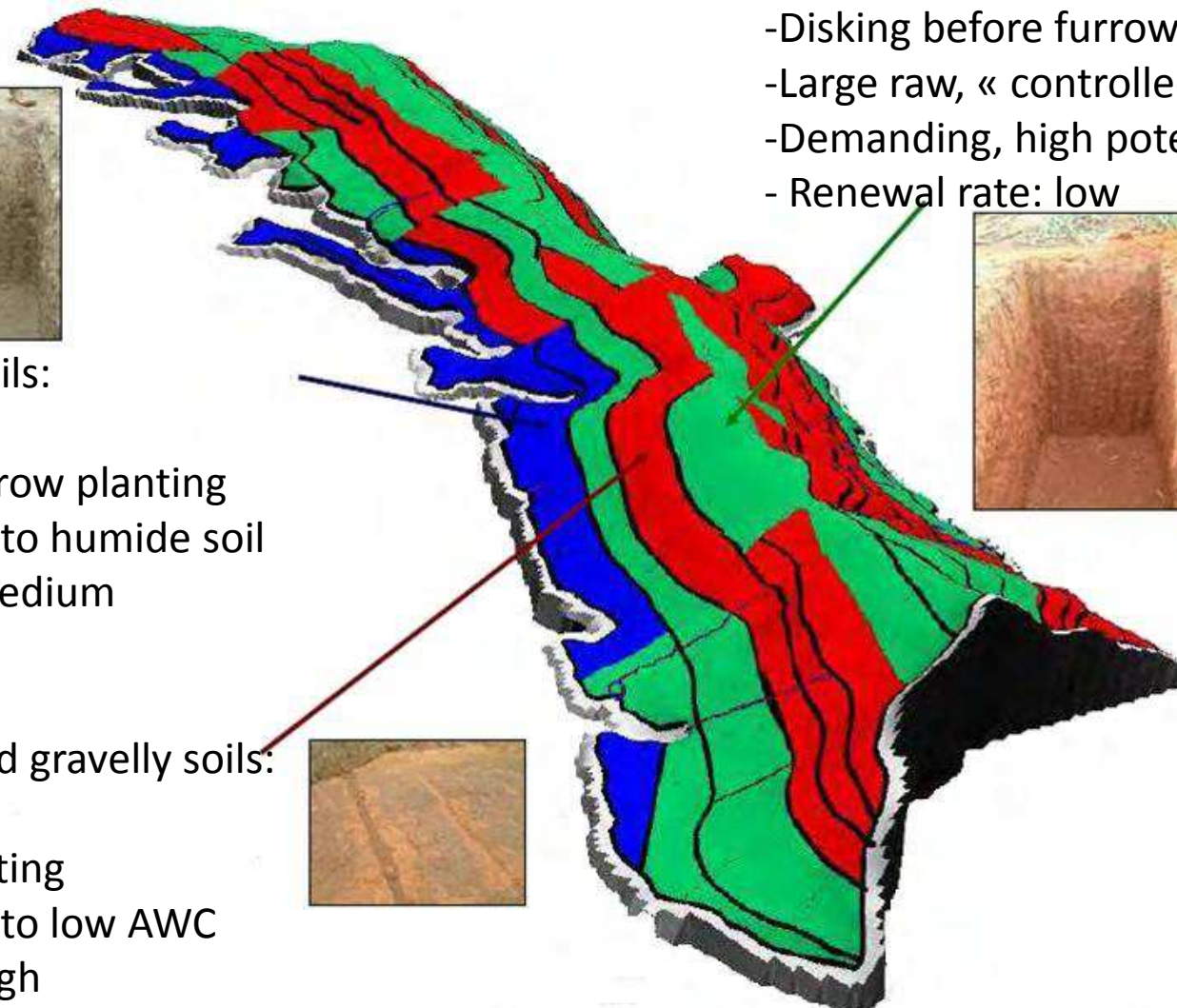
# Farming practices

Harvest schedule made upon Available Water Capacity (AWC), erosion and mud bogging risks



# Farming practices

## Soil preparation, planting practices and varieties adaptation to soil type



Flat oxidized, deep ferralitic soils:


- Disking before furrowing
- Large row, « controlled traffic »
- Demanding, high potential variety
- Renewal rate: low

Hydromorphic soils:

- Sub-soiling
- Tightened wide row planting
- Variety adapted to humide soil
- Renewal rate: medium

Steep lateritic and gravelly soils:

- Zero-tilage
- Simple row planting
- Variety adapted to low AWC
- Renewal rate: high



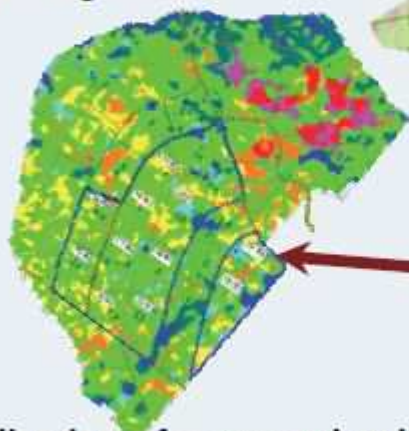


# Other uses of high-definition soil maps

## Field planning

Combined to topography, soil maps are used for land parcel management with a view to:

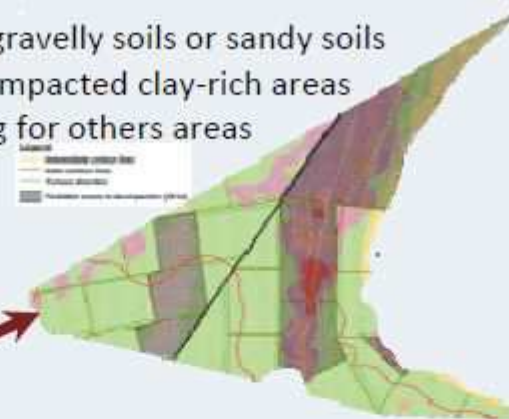
- **matching crop and harvest units** (2-3 hectares squares) with soil types
- **reducing erosion**



## Land preparation

Soil mapping is used to define **the most appropriate technical itinerary**:

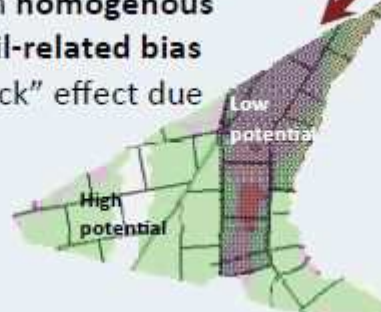
- **zero tillage** for shallow gravelly soils or sandy soils
- **sub-soiling** limited to compacted clay-rich areas
- **disking** before furrowing for others areas



## Soil mapping for sustainable farming

## Localization of agronomic trials

Localization of trials on **homogenous areas** could **reduce soil-related bias** by decreasing the "block" effect due to soil heterogeneity



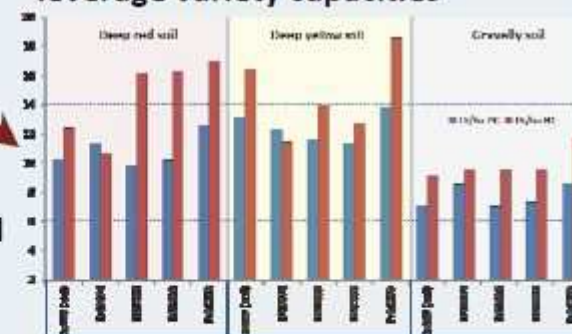
## Fertilization

Fertilization is adjusted to soil types and soil potential

- **gravelly and sandy soil**: low mineral fertilizer rates and high scum dose (30 t/ha) to improve fertility
- **deep red soil** : high mineral fertilizer rates and normal scum dose (15 t/ha)

## Choice of varieties

Following variety trials, located on main soil types, it is possible to **leverage variety capacities**



# Does Precision Agriculture Pay?

- Remote Sensing - No  
Great immediate data but no immediate cost savings
- Direct Sensing – No  
More data but you only increase money spent
- Soil Samples – No  
More data but you only increase money spent
- VRT - No/Maybe  
Fields will often require the same amount of input
- Yield Monitors – No  
The farmer receives a lot of data, which helps on management decisions



There is no one silver bullet, but selecting the right combination of Precision Agriculture can decrease input costs, and more importantly increase yield and revenue

# EPIS-CENTRE ECONOMIC ANALYSE FOR PRECISION AGRICULTURE PROFITABILITY 2011



**A>KEREAL**  
La terre, les hommes, le futur

13.000 members  
8 million tons of grain  
10% of cereals sold in France



# PA economic study: investment

## Map investment

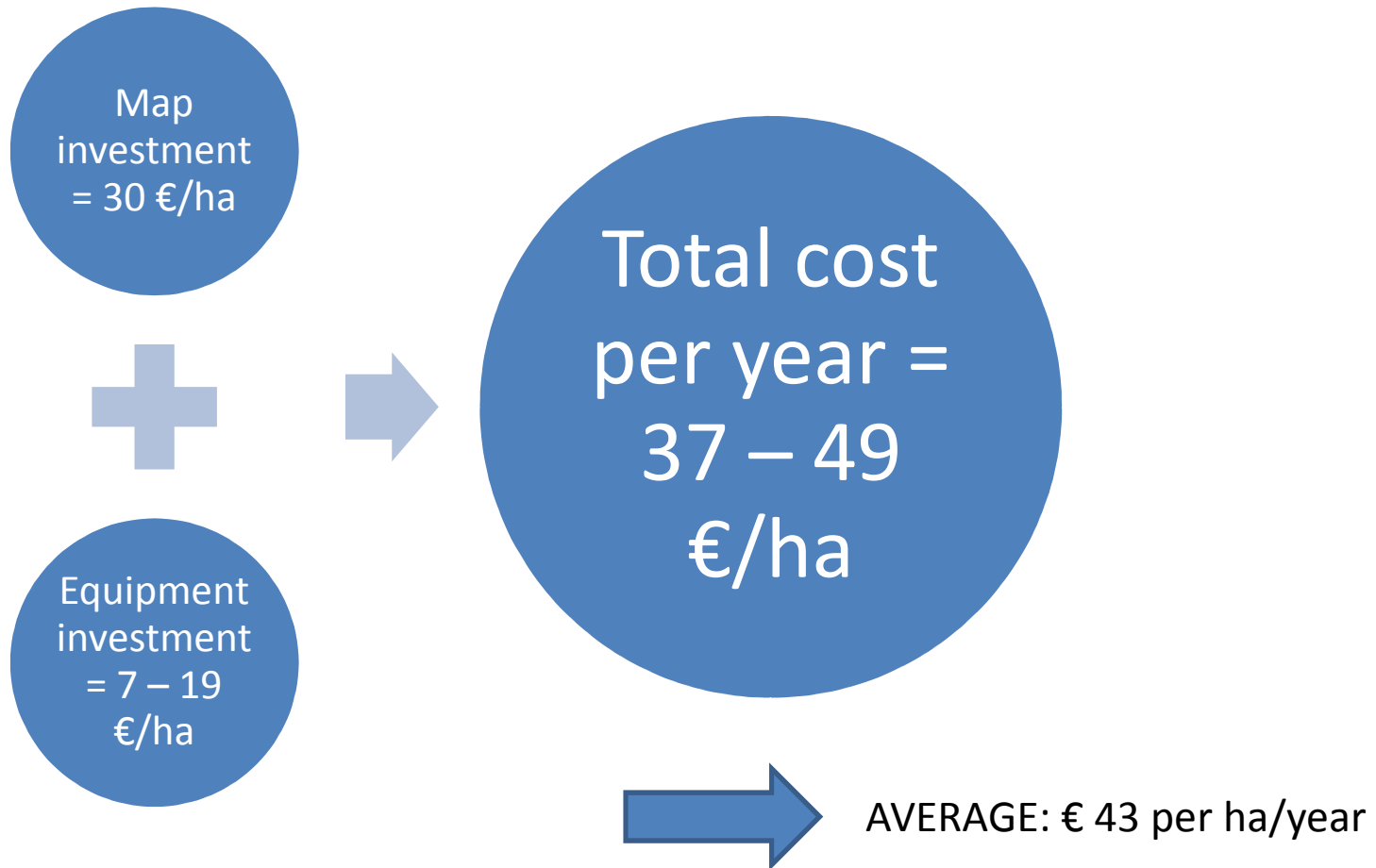
Agro-pedologic study including: <ul style="list-style-type: none"><li>-Electric resistivity mapping</li><li>-Field observations</li><li>-Smart sample grid</li><li>-Sampling (1 sample/5ha)</li><li>-Laboratory analyses</li><li>-Data base</li></ul>	€ 75 flat/ha (15 €/ha within a 5 years amortization schem)
Annual recommendation including: <ul style="list-style-type: none"><li>-variable rate planting map</li><li>-variable rate fertilization map</li><li>-productivity diagnostic</li></ul>	€ 15 flat/ha/year
Total /ha/year (5 years amortization)	€ 30

# PA economic study: investment

Equipment investment for a 250 ha farm

Equipment for combine and tractor (GPS, computer, software...)	€ 8 200 – € 12 200
Planter adaptation	€ 0 - € 3 000
Spreader adaptation	-
Sprayer adaptation	€ 0 - € 9 000
Total	€ 8200 – € 24 200
Total /ha (ref. 250 ha)	€ 33 - € 97
Total /ha/year (5 years amortization)	€ 7 - € 19

# PA economic study: investment





Soil type	ACP / LA / A		
	Data base Epis Centre 2011	Precision Agriculture 2011	Difference between Precision Agriculture and Data base
Number of fields	1068	26	
Yield target	39,0	40,5	
Yield	32,0	34,8	2,8 q/ha
Nitrogen quantity	157	184	27 U/ha
	Gains from yields		100,8 €/ha
	Gains from Nitrogen		-19,2 €/ha
	Gains from planting, P and K		38,0 €/ha
	Total Gain		119,6 €/ha
	AP cost		43 €/ha
	NET Gain		77 €/ha

Soil type	ACS		
	Data base Epis Centre 2011	Precision Agriculture 2011	Difference between Precision Agriculture and Data base
Number of fields	749	27	
Yield target	37,0	38,0	
Yield	28,0	30,3	2,3 q/ha
Nitrogen quantity	165	178	13 U/ha
	Gains from yields		82,8 €/ha
	Gains from Nitrogen		-9,2 €/ha
	Gains from planting, P and K		38,0 €/ha
	Total Gain		111,6 €/ha
	AP cost		43 €/ha
	NET Gain		69 €/ha

Soil type	L / LS / S		
	Data base Epis Centre 2011	Precision Agriculture 2011	Difference between Precision Agriculture and Data base
Number of fields	765	14	
Yield target	38,0	40,2	
Yield	30,0	33,6	3,6 q/ha
Nitrogen quantity	155	180	25 U/ha
	Gains from yields		129,6 €/ha
	Gains from Nitrogen		-17,8 €/ha
	Gains from planting, P and K		38,0 €/ha
	Total Gain		149,9 €/ha
	AP cost		43 €/ha
	NET Gain		107 €/ha

## Rapeseed

## Harvest 2011

Average Nitrogen price	0,71 €/Unity
Average rapeseed price	36 €/q

Soil type	ACP / LA / A		
	Data base Epis Centre 2011	Precision Agriculture 2011	Difference between Precision Agriculture and Data base
Number of fields	1205	34	
Yield target	80,0	85,0	
Yield	63,0	67,8	4,8 q/ha
Nitrogen quantity	156	174	18 U/ha
	Gains from yields		81,6 €/ha
	Gains from Nitrogen		-12,8 €/ha
	Gains from planting, P and K		38,0 €/ha
	Total Gain		106,8 €/ha
	AP cost		43 €/ha
	NET Gain		64 €/ha

Winter wheat  
Harvest 2011 687

	Data base Epis Centre 2011	Precision Agriculture 2011	Difference between Precision Agriculture and Data base
Number of fields	779	20	
Yield target	77,0	81,0	
Yield	56,7	56,8	0,1 q/ha
Nitrogen quantity	165	155	-10 U/ha
	Gains from yields		1,7 €/ha
	Gains from Nitrogen		7,1 €/ha
	Gains from planting, P and K		38,0 €/ha
	Total Gain		46,8 €/ha
	AP cost		43 €/ha
	NET Gain		4 €/ha

Average Nitrogen price	0,71 €/Unity
Average wheat price	17 €/q

Soil type	L / LS / S		
	Data base Epis Centre 2011	Precision Agriculture 2011	Difference between Precision Agriculture and Data base
Number of fields	763	16	
Yield target	77,0	83,0	
Yield	59,0	64,8	5,8 q/ha
Nitrogen quantity	152	132	-20 U/ha
	Gains from yields		98,6 €/ha
	Gains from Nitrogen		14,2 €/ha
	Gains from planting, P and K		38,0 €/ha
	Total Gain		150,8 €/ha
	AP cost		43 €/ha
	NET Gain		108 €/ha

# Financial results

Investment(ref. 250 ha)

- Maps: 18 750 € + 15 €/ha/year
- Equipement: 8 200 - 24 200 €

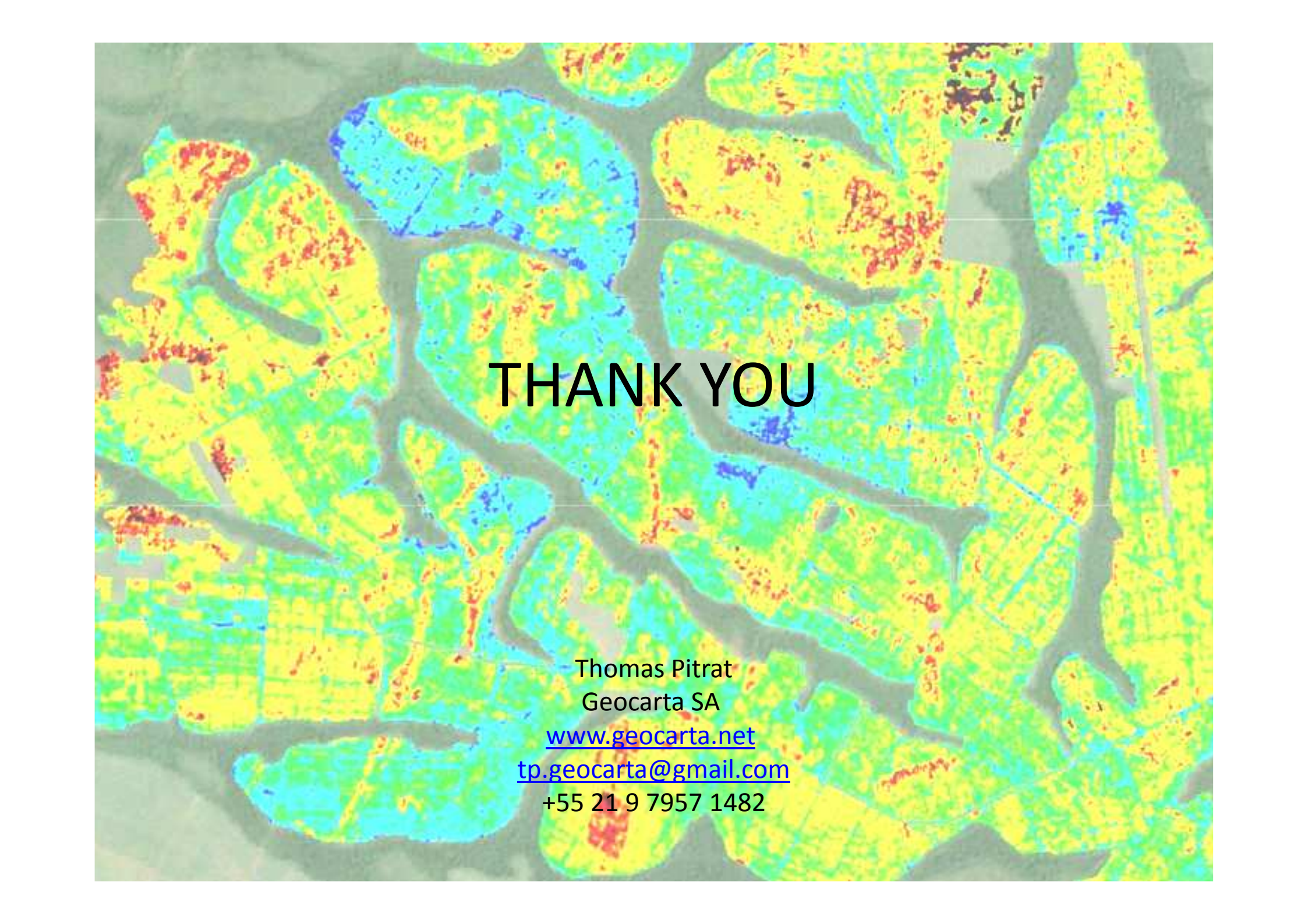
TOTAL = 37 - 49 €/ha/year

Financial results

Total gain (réf. 2 years = rapeseed + wheat):  
average 115 €/ha/year

Net result/ha: € 66 to € 78  
Environmental balance:  
20 to 40 u lower





# THANK YOU

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